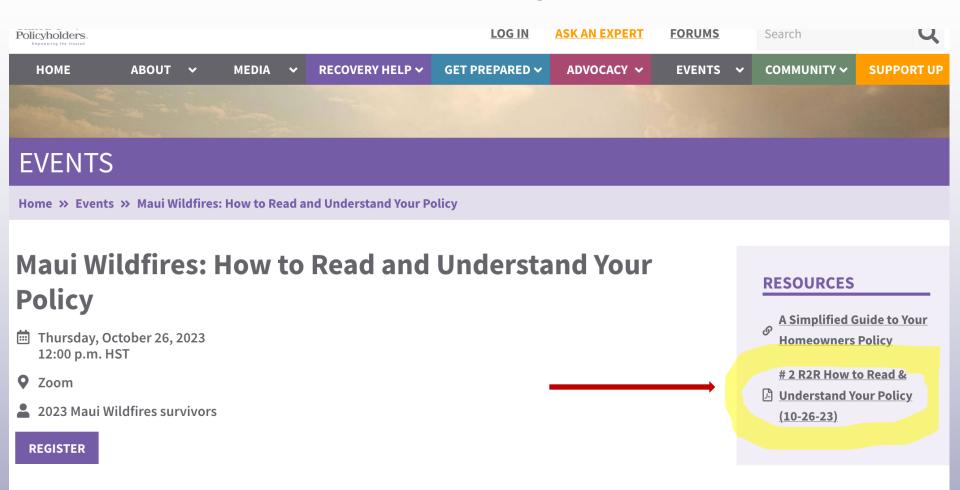


How to Read Your Home Insurance Policy, Understand and Calculate Available Benefits

October 26th, 2023 2023 Maui Wildfires Virtual Workshop/Webinar #2 www.uphelp.org

To download today's slide deck



This webinar covers how to read and understand your insurance policy, calculate maximum available dollars to you and how to collect them.

United Policyholders (UP) and our Roadmap to Recovery® Program

- A national not-for-profit that is a trusted information resource and respected voice for insurance consumers in all 50 states
- 32 year track record and expertise in disaster recovery and insurance
- The Roadmap to Recovery program = Post disaster guidance and services focused on financial, insurance, real estate and construction decision-making and emotional recovery
- Funded by donations and grants, volunteers/pro bono. You can't hire us, our services are free, but limited

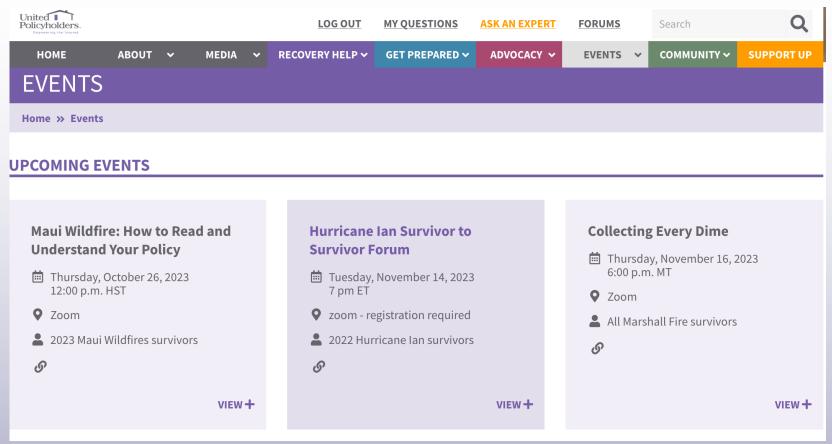
Team UP

- Professional staff
- Government and nonprofit partners
- Volunteers
 - Previous catastrophic loss survivors
 - Consumer-oriented professionals
 - Policyholder lawyers
 - Public Adjusters
 - Tax and Financial Planning experts
 - Construction and Real Estate professionals

Reminders

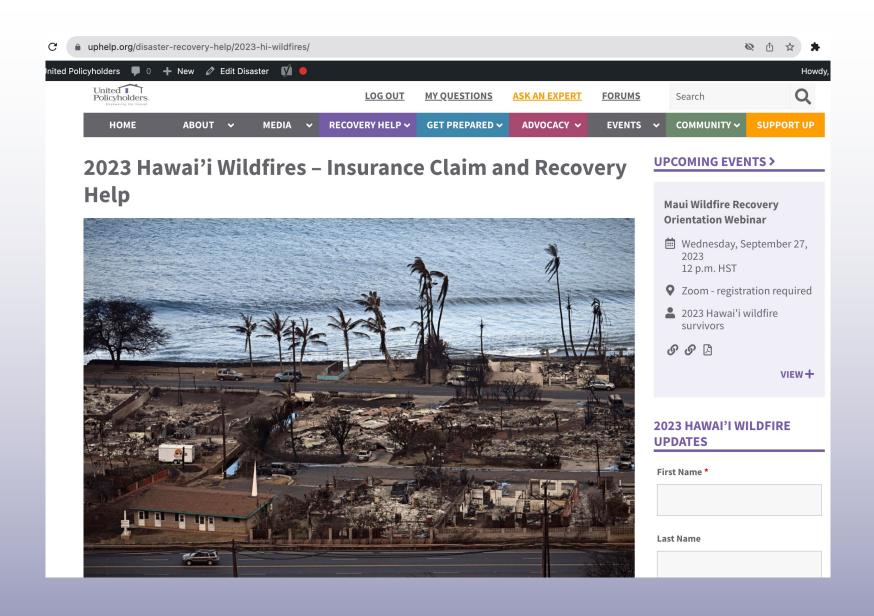
- This workshop is intended to be general guidance only, not legal advice.
- If you have a specific legal question, we recommend you consult an experienced attorney.
- We do not endorse or warrant any of the sponsors listed at <u>www.uphelp.org</u> or speakers at our workshops.

Upcoming Roadmap to Recovery® Events

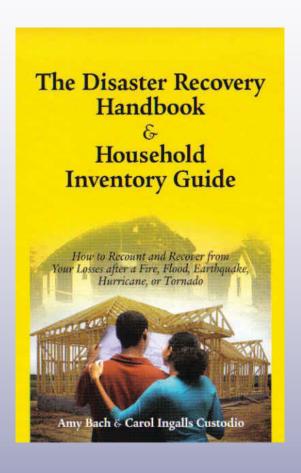


www.uphelp.org/events
Register for upcoming events.
View recordings of past events and related resources.

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"The Little Yellow Book"



Free copies are available

info@uphelp.org

Roadmap to Recovery™

- Webinars and workshops:
- Emotional support
 - Survivor to Survivor
- Decision-making help
 - Mortgages, loans, rebuild or move...
 - Taxes, legal matters, construction
- Insurance problem solving
 - Underinsured dwelling, inadequate ALE
 - Partial losses/Smoke
- Online and print guidance
- Surveys/data gathering
- Pro Bono Prof'l Help clinics





Free online help 24/7

uphelp.org/recovery/disaster-recovery-help

- Step-by-Step Guidance
- One Click Links to Sign UP for Events And Email Notifications
- Sample Letters & Claim Forms <u>www.uphelp.org/samples</u>
- Links to Pro-consumer Professional Help <u>www.uphelp.org/findhelp</u>
- Survivors Speak Tips www.uphelp.org/survivorsspeak
- Upcoming Workshops and Resources www.uphelp.org/events

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Home >> Roadmap to Recovery™ >> Disaster Recovery Help

2022 Hurricane Ian – Insurance Claim and Recovery Help Library

Hurricane Ian made landfall as a Category 4 Hurricane and caused extensive damage in late September, 2022 in regions throughout Florida and neighboring states.



2022 California Wildfires – Insurance Claim and Recovery Help

This library will help those affected by the Alex, McKinney, Yeti, Mill, and Fairview fires.



2022 Oak Fire – Insurance Claim and Recovery Help

The Oak Fire in Mariposa County has burned nearly 19,000 acres and destroyed over 190 structures so far during what is predicted to be an exceptionally challenging wildfire season in California due to drought conditions.



2022 Yellowstone Flooding in Montana

"1-in-500 year event" in June 2022 brought catastrophic flooding to Montana communities along the Yellowstone River.



March 2022 Louisiana Tornado – Insurance Claim and Recovery

On March 22nd, 2022 an EF3 tornado touched down in the Lower Ninth Ward, Timberlane,



2022 Tornado – Insurance Claim and Recovery Help

Wildfire recovery is a *process*... take it one day at a time



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Today's Presenters

Amy Bach, Esq.

Co-Founder and Executive Director, United Policyholders

Sandra Moriarty

R2R Insurance Specialist, United Policyholders

Amy Bach



- Co-founder, United Policyholders
 Leading the Roadmap to Recovery®,
 Roadmap to Preparedness and
 Advocacy and Action programs since
 1995
- Disaster Recovery Handbook author
- Attorney and Insurance Consumer Advocate
- Official consumer representative:
 - National Association of Insurance
 Commissioners
 - Federal Advisory Committee on Insurance (US Treasury)

Sandra Moriarty, CPCU



- Insurance Specialist, Roadmap to Recovery Program
- 30+ years experience in Insurance claims and claims management
- Appointed Member, CA DOI Curriculum Board
- IICRC Certified Master Fire & Smoke, Water Restoration
 Technician & Microbial Remediation
- CPIA Certified Property Insurance
 Appraiser & Umpire

Insurance is a vehicle

 To get you back (as close as possible to) where you were before your loss, but it won't drive itself

 You've paid for coverage and good claim service. UP is here to help you get both

A claim journal is very important

- Your claim journal will help you stay organized and keep moving forward
- It is very likely that the first adjuster assigned to your claim will be replaced and you'll be dealing with others over time
- Creating a written record prevents delays and frustration and is a paper trail of how the insurer is handling your claim

Today's topics

How to understand what your policy provides

 How to understand the math and rules on how much you can collect from your insurance company and when they should be issuing you benefit payments

Get a complete & current copy of your home insurance policy

- You need the "Declarations Page" and the entire contract, including ALL:
 - Endorsements
 - Riders
 - Notice/Compliance pages
- Make a working copy to highlight and write notes on

Renter's policies

Very similar language to HO policies, EXCEPT:

- Do NOT cover the structure, or exterior, of your home
- Obligation to clean and repair the structure is the landlord's responsibility
- Coordinate with your landlord to have building cleaned first, then your contents, or hire same remediation firm to do at the same time
- Remind your adjuster that the time to repair the structure is out of your control – you need ALE!

Declarations page

- Not all declarations pages look the same
- Should state:
 - Name of Insured
 - Location of insured property
 - Effective date also called policy period
 - Major coverages and limits
 - Riders, Endorsements, "extras"
 - Deductibles (or deductibles)
 - Lender/Mortgage company information

Base limits, coverage extensions

Schedule of Coverages

This policy provides only those coverages where a premium or limit of liability is shown.

Section I Coverage	Limit of Liability		Premium
Coverage A - Dwelling	\$526,719		\$741
Coverage B - Other Structures	\$52,672		
Coverage C - Personal Property	\$210,688		
Coverage D - Loss of Use	\$158,016	140	
Deductible Other Than Hurricane	\$1,000		(\$95)
Section II Coverage	Limit of Liability		Premium
Coverage E - Personal Liability	\$400,000 each occurrence		\$11
Coverage F - Medical Payments to Others	\$5,000 each person		\$13

YOUR POLICY DOES NOT INCLUDE COVERAGE FOR HURRICANE OR FLOOD

Anatomy of a policy

Definitions

Coverages

Additional Coverages

Losses Insured

Losses Not Insured (Exclusions)

Loss Settlement Provisions

Conditions

Deep breath



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"Buckets" of coverage

Dwelling

Dwelling Extension/Other Structures

Personal Property/Contents

Loss of Use/Additional Living Expense

Many insurers label these buckets A, B, C and D

State Farm uses the label "B," not "C" for contents/personal property

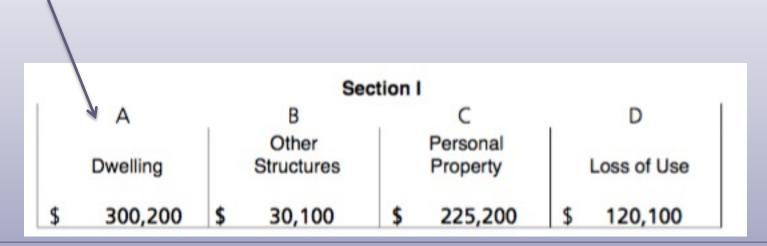
Renter's policies are the same, just without Coverage A

Mobile/manufactured homes generally have the same 4 "buckets" of coverage (A, B, C, D)

Coverage for your home (Dwelling)

Your actual dollar coverage for Coverage A may be higher than the amount stated on your Declaration Page because your policy may contain increases via "endorsements". The extras should be explained in your policy wording

Coverage A limit here is \$300,200



Dwelling – Examples

COVERAGE A - DWELLING

 Dwelling. We cover the dwelling used principally as a private residence on the residence premises shown in the Declarations.

Dwelling includes:

- a. structures attached to the dwelling;
- materials and supplies located on or adjacent to the residence premises for use in the construction, alteration or repair of the dwelling or other structures on the residence premises;
- c. foundation, floor slab and footings supporting the dwelling; and
- d. wall-to-wall carpeting attached to the dwelling.

COVERAGE A - DwellingWe Cover Under Coverage A - Dwelling:

- 1. the dwelling on the **residence premises** shown in the Declarations used principally as a private residence, including structures and carpeting permanently affixed to the dwelling; and
- 2. materials and supplies located on or adjacent to the **residence premises** for use in the construction, alteration or repair of the dwelling or other structures on the **residence premises**.

We Do Not Cover Under Coverage A – Dwelling:

- 1. any structure including fences or other property covered under Coverage B Other Structures;
- 2. land, including the cost to replace, rebuild, stabilize or otherwise restore or protect the land.

In general, covers the main house, and most pay for construction materials on the premises. Some cover other **attached** structures, and some do not

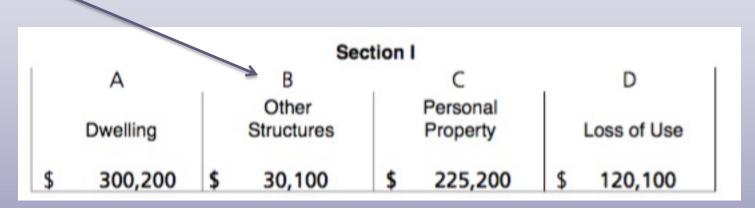
Other Structures

- Also called "Dwelling Extension"
- Usually limited to 10% of Dwelling limit
- Some companies let you increase this \$
- What qualifies varies quite a bit by company
- Some items that are "other structures" under one policy, might be landscaping under another policy

Other Structures

Structures on your property that are not physically attached to the house; detached garage, retaining wall, fencing, gazebo...

This policy includes \$30,100 for other structures



Examples

2. **Dwelling Extension**. We cover other structures on the **residence premises**, separated from the dwelling by clear space. Structures connected to the dwelling by only a fence, utility line, or similar connection are considered to be other structures.

We do not cover other structures:

- a. not permanently attached to or otherwise forming a part of the realty;
- b. used in whole or in part for **business** purposes; or
- c. rented or held for rental to a person not a tenant of the dwelling, unless used solely as a private garage.

When you see a word in **bold** it's explained in the definitions section of the policy

Coverage B (Separate Structures) We insure separate structures.

We do not insure:

- separate structures which are intended for use in business or which are actually used in whole or in part for business purposes by an insured or any other person;
- 2. **separate structures** used principally for the storage of **business property**; or
- 3. **separate structures** rented or held for rental to any person who is not a tenant of the **dwelling**, unless used solely as a private garage.

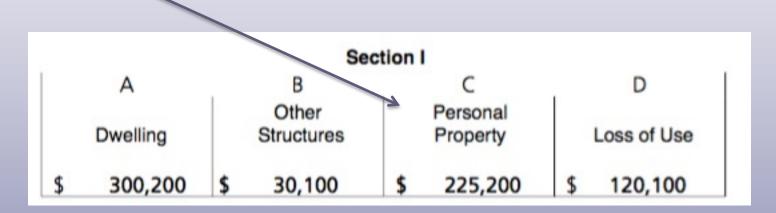
34. Separate structure - means:

- a. those structures, including buildings and building structures, on the residence premises set apart from the dwelling by clear space or structures only connected to the dwelling by a fence, wall, sidewalk, walkway, driveway, patio, decking or utility line or similar connection; and
- b. all fences, walls not part of a building, sidewalks, walkways, driveways, pools, pool cages, piers, wharfs, boat docks and spas on the **residence premises**, whether or not abutting or connected to the **dwelling**.

Contents

Visualize taking the roof off your home, turning it upside down, and shaking your house, whatever falls out is personal property

This policy includes \$225,200 for personal property



Contents

- Covers personal property / contents owned by the insured while it is anywhere in the world
- May cover guests' property if destroyed at your home
- Many items subject to specific coverage limits

Contents – Special limits

Some common contents limits include:

- Money \$150 \$500
- Securities \$1,500
- Business Property \$500- \$2,500
- Watercraft \$1,500
- Trailers \$1,500
- Computers/Electronic Equipment \$5,000

Other items (jewelry, firearms) have special theft limits that don't apply to fire

Contents – Property not covered

- Items that are specifically insured under a rider or additional policy (i.e., jewelry, art)
- Animals, birds, and fish
- Property of tenants, roomers, or boarders
- Motor vehicles (exceptions for certain vehicles not registered for use on roads and/or for handicapped assistance)
- Recreational vehicles

Additional Living Expenses/ Loss of Use

- Coverage, limits and terminology vary by company
 - Labels for this bucket include: Loss of use, Additional Living Expense, Temporary Living Expense
 - An advance, then reimbursement for incurred costs (submit receipts), is typical
- Policy language determines how much you're entitled to and for how long after your loss
 - Fair Rental Value of destroyed home OR
 - Rent for a comparable temporary residence OR
 - "Actual Loss Sustained"
 - 12, 24 months or no limit (as incurred)

Temporary living expenses: Loss of Use/ALE benefits

- Reimbursement for expenses you incur due to losing the use of your home, including:
 - Rent for comparable housing and rental furniture
 - Extra mileage/gas
 - Laundry costs if your rental doesn't have a W/D
 - See <u>www.uphelp.org/ALE</u> and Sample Letter requesting info about insurance benefits for ALE
- Your mortgage payments are NOT covered.
- Request cash advances, flexibility
- 12 or 24 months, see: Ins. Comm'r memo 2023-5A
- w/or w/out a dollar limit

HI DOI Memo 2023-5A Issued 9-14-2023

Concerning Extension of Policyholder Benefits in the Event of a Catastrophic Disaster

...One concern that keeps arising is the time period to utilize the Additional Living Expenses (ALE). The time period varies among insurers, but is often 12 months from the date of event. Recovery for Lahaina in particular will take a significant amount time. For this reason, the Commissioner encourages all insurers providing residential property insurance to those affected by the August 2023 wildfires on Maui Island to voluntarily provide policyholders at least 36 months of ALE, subject to policy limits.

This Memo is directed to all insurers in this State providing residential property insurance in areas impacted by the August 8, 2023, wildfires.

HI DOI Memo 2023-5A - https://cca.hawaii.gov/ins/files/2023/09/IC-Memo-2023-5A.pdf



ALE – Actual additional costs incurred to maintain your standard of living

ALE vs. Fair Rental Value (FRV)



FRV – A negotiated amount, based upon the fair rental value of the home you lost



Check your policy to see which applies



If you don't have FRV, you can always ASK for it – the worst they can say is "no"

What are you owed?

INCREASED COST – over and above what you NORMALLY spend

EXAMPLES:

- If you own your home, you must continue to pay your mortgage.
 Rent for your temporary home is an increased cost
- If you usually rent, and pay \$1,500 per month, but now pay \$2,000, the additional \$500 is an increased cost
- If your monthly food costs are \$500, and now you have to eat out, and your costs are \$1,000, then the additional \$500 is an increased cost
- If your utility bill was \$150/month, but is now included with your rent, then your insurer might deduct that since you are saving
- Your insurer will ask you to provide an estimate of the amounts you spend monthly on certain items

What are you owed?

 MAINTAIN YOUR STANDARD OF LIVING – you are entitled under the terms of your policy to live at the same standard as before the loss

EXAMPLES:

- Single family home, condominium or townhouse, same number of bedrooms, bathrooms, amenities, air conditioning, even a swimming pool, if you had one before!
- Same standard type of neighborhood i.e. gated community, rural with some land, high rise, etc.
- HOW LONG? shortest time to repair, replace or for your household to settle elsewhere

What qualifies?

- Rent for temporary housing
- Renters insurance policy
- Extra miles
- New account "set up" fees at temp. housing
- Photo copies and mailing expenses related to claim
- Moving costs
- Pet boarding costs

Ask your adjuster for their list.

Loss of Use/ALE options

- Ask for FRV versus "as incurred"
- Negotiate a lump sum
- Purchase a 5th wheel or recreational vehicle
- Use ALE funds to buy tiny home or other temporary dwelling

Deep breath



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Debris Removal

Additional Coverages

Trees/Plants/Shrubs

Temporary Repairs

Debris removal

- Photograph debris before it gets taken away, but be safe if sifting
- Try to target still-recognizable items in photos
- Save the photos where you'll be able to find them later
- 5% coverage is common.
- Policies differ on whether it's an additional 5% of A above A payout, or an available 5% OF the amount available for A.
- Can use private contractor, or consolidated FEMA program, at your choice
- Make sure private firm can comply with County requirements for removal & disposal of toxic substances
- Additional 5% for contents debris is often overlooked
- Does it cover or exclude the cost of removing Trees/Shrubs/Plants?

Debris removal – Examples

State Farm & Farmers

1. **Debris Removal**. We will pay the reasonable expenses you incur in the removal of debris of covered property damaged by a Loss Insured. This expense is included in the limit applying to the damaged property.

When the amount payable for the property damage plus the debris removal exceeds the limit for the damaged property, an additional 5% of that limit is available for debris removal expense. This additional amount of insurance does not apply to Additional Coverage, item 3. Trees, Shrubs and Other Plants.

We will also pay up to \$500 in the aggregate for each loss to cover the reasonable expenses you incur in the removal of tree debris from the **residence premises** when the tree has caused a Loss Insured to Coverage A property.

Debris Removal.

We will reimburse you for the reasonable and necessary expenses you incur to remove debris caused by or resulting from covered loss or damage.

If the amount of loss or damage, including reimbursable debris removal expense, exceeds the applicable Coverage A, B or C **stated limit** for the type of damaged property, we will reimburse you up to an additional 5% of the applicable **stated limit** for the excess reimbursable debris removal expense you have incurred. This is additional insurance which is excess of the applicable Coverage A, B or C **stated limit**. No deductible applies to this Extension of Coverage.

Debris removal does not include and we will not reimburse any expenses incurred by you or anyone acting on your behalf to:

- a. remediate any contamination; or
- remove, restore or replace any contaminated land, water, air, buildings, structures or personal property, either on or off the residence premises.

This coverage does not apply to any debris removal of any tree, shrub, plant or lawn, unless the tree, shrub, plant or lawn first damaged covered Coverage A or B property. Then the removal of the tree, shrub, plant or lawn will be included in this Debris Removal coverage.

Our condo policy says they'll pay the "reasonable expense" for debris removal. What does that mean? Won't this leave us less to rebuild?

Against to other structures described in Coverage B.

This coverage is additional insurance.

2. Debris Removal

We will pay your reasonable expense for the removal of:

- a. Debris of covered property if a Peril Insured Against causes the loss; or
- b. Ash, dust or particles from a volcanic eruption that has caused direct loss to a building or property contained in a building.

This expense is included in the limit of liability that applies to the damaged property.

3. Improvements, Alterations And Additions

If you are a tenant of the Described Location, you may use up to 10% of the Coverage C limit of liability for loss by a Peril Insured Against to improvements, alterations and additions, made or acquired at your expense, to that part of the Described Location used only by you.

This coverage is additional insurance.

4. World-Wide Coverage

You may use up to 10% of the Coverage C

(2) Relieve you of your duties, in case of a loss to covered property, as set forth in Condition D.2.

7. Property Removed

We insure covered property against direct loss from any cause while being removed from a premises endangered by a Peril Insured Against and for no more than 30 days while removed.

This coverage does not change the limit of liability that applies to the property being removed.

8. Trees, Shrubs And Other Plants

We cover trees, shrubs, plants or lawns, on the Described Location for loss caused by the following Perils Insured Against:

- a. Fire or lightning;
- b. Explosion;
- c. Riot or civil commotion:
- d. Aircraft;
- Vehicles not owned or operated by you or a resident of the Described Location; or
- f. Vandalism or malicious mischief, in-

A Re-entry Update: Find Lahaina zones that have re-opened. Re-entry for Kula has completed.



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EXPLORE













Financial and Housing Assistance

Fire Debris Removal

The August 2023 Maui Wildfires Disaster damaged or destroyed more than 2,000 Maui properties and will require a coordinated fire debris removal cleanup. The cleanup process includes two phases. Phase 1 is removal of hazardous materials; Phase 2 is removal of other fire-related debris.

The County of Maui will oversee priorities during the fire cleanup while working in partnership with state and federal agencies who are here to support the community with this process.



MAUI WILDFIRE DISASTER RESPONSE **Consolidated Debris Removal Program**

Cultural Monitors Will Be On-Site During This Process

Phase 1: Hazardous Materials

Phase 2: Consolidated Debris Removal Program













Hazardous Materials Removal & Infrastructure Assessments

The U.S. Environmental Protection Agency removes hazardous materials like paints, solvents, oils,

Public Access

Community members will be permitted to return to their properties and retrieve items

Enrollment

Maui County collects right-of-entry forms from property owners and provides them to the U.S. Army Corps of

Ash and Fire-Damaged

The U.S. Army Corps of Engineers will remove approved fire-damaged

Material Removal

Environmental Testing

Environmental testing will be completed to ensure a property is safe to rebuild



Covers specified landscaping damaged or destroyed



Usually only covers specific perils – i.e., fire





Generally adds an additional 5% of coverage



Includes debris removal for trees



Cross reference with Debris coverage

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Trees, plants, & shrubs – Examples

Liberty Mutual & Farmers

3. Trees, Shrubs and Other Plants. We cover trees, shrubs, plants or lawns, on the "residence premises," for loss caused by the following Perils Insured Against: Fire or lightning, Explosion, Riot or civil commotion, Aircraft, Vehicles not owned or operated by a resident of the "residence premises," Vandalism or malicious mischief or Theft. We will pay up to 5% of the limit of liability that applies to the dwelling for all trees, shrubs, plants or lawns. No more than \$500 of this limit will be available for any one tree, shrub or plant. We do not cover property grown for "business" purposes. This coverage is additional insurance.

6. Trees, Shrubs, Plants and Lawns.

Subject to the limitations set forth in Section I - Uninsured Loss or Damage and Excluded Causes of Loss or Damage, we cover trees, shrubs, plants and lawns on the **residence premises** for accidental, direct physical loss or damage resulting from the following perils:

- a. fire or lightning;
- b. explosion resulting from combustion;
- c. riot or civil commotion:
- d. aircraft and vehicles, not owned or operated by any insured;
- e. vandalism or malicious mischief; and
- f. theft.

Property grown for business purposes is not covered.

The limit for this coverage, including any necessary debris removal, for any one loss event will not exceed 5% of the Coverage A **stated limit**. No more than \$750 will be paid for any one tree, shrub or plant. This coverage is additional insurance and is not subject to the Coverage A **stated limit**.

Except as provided therein, debris removal for trees, shrubs, plants and lawns is not covered under Section I - Extensions of Coverage, Debris Removal.

WHAT ARE YOUR AVAILABLE BENEFITS?

Base limits + endorsements + policy wording = your max available benefits

Coverages and Limits of Insurance: Insurance is provided for the following coverages only when a limit is shown. The limit of liability for this structure (Coverage A - Dwelling) is based on an estimate of the cost to rebuild your home, including an approximate cost for labor and materials in your area, and specific Information that you have provided about your home.

		Se	ection I		
/ A	1	В		C	D
Dwellin	ng	Other Structures		Personal Property	Lass of Use
\$ 300,	200 /\$	30,100	\$	225,200	\$ 120,100
Section I On	ılv:				

500	cuon II				
E		F			
Personal Liability (Personal Injury & Property Damage)	Medical Payments to Others				
Each Occurrence \$ 1,000,000	Each Person \$ 1,000	Each Accident \$ 25,000			

P00C00

1st Mortgage Loan No. * 0057254674

Section II: Additional Residence Premises if any located :(Number, Street, City, State)

Additional Coverages

Coverage	Premium
Equipment Breakdown Endorsement	\$0
Limit of Liability \$50,000 / Deductible \$500	
Extension of Coverage	\$26
Hurricane Exclusion	(\$262)
Limited Fungi, Wet or Dry Rot, or Bacteria Coverage Section I Limit of Liability \$10,000 Section II Limit of Liability \$50,000	\$0
Optional Inclusion - Hawaii	\$0
Personal Property Replacement Cost Loss Settlement	\$97

Dwelling coverage

These are the "big ticket" items in your policy

Do the math to know your limits!

- Coverage A limits for main dwelling
- Extended Replacement?(commonly 25%, 50% or 100%)
- Debris Removal usually 5%
 PER coverage
- Code Upgrade Coverage (Ordinance & Law)
- Trees, Shrubs and Plants usually 5%

Do the math! – Example

Coverage A - \$500,000

Extended Replacement Coverage = 25% (Opt ID if State Farm)

Coverage A is $$500,000 \times 25 \% = $125,000$

Code Upgrade Coverage = 20%

Coverage A is $$500,000 \times 20\% = $100,000$

Debris removal is 5% of Coverage A*

Coverage A is $$500,000 \times 5\% = $25,000$

Debris may (or may not) apply separately to each coverage – A, B, C

TOTAL DWELLING Coverage available (A + ERC + Code) = \$750,000

*To trigger the additional 5%, the base limit must be exhausted

UNDERSTANDING LINGO & POLICY TERMS

How and when benefits are payable

- Determines how your loss is to be settled
- Major points are:
 - Replacement Cost
 - Actual Cash Value
- Loss Settlement Provisions are OFTEN modified by Endorsements, so always check!
- Most policies contain language that allows reimbursement for amounts actually and necessarily spent for covered repairs, up to the policy limits

Coverage extensions you may or may not have

Policy Forms and Endorsements: The following forms and endorsements are applicable to your policy

Loss Settlement Provision (See Policy) A1 Replacement Cost - Similar Construction B1 Limited Replacement Cost - Coverage B Forms, Options, & Endorsements Homeowners Policy Homeowners Policy Endorsement Amendatory Endorsement Jewelry and Furs \$1,500 Each Article/\$2,500 Aggregate Firearms \$2,500 Each Article/ \$5,000 Aggregate Increase Dwlg Up to \$93,900 Ordinance/Law 25%/\$ 117,375 Provision (See Policy) FP-7955.CA FE-3422 FE-3427 Option JF Option FA S5,000 Aggregate Increase Dwlg Up to \$93,900 Ordinance/Law 25%/\$ 117,375

		COVERAGE AND LI	MITS OF LIABILI			
SECTION I A. DWELLING B. OTHER C. PERSONAL PROPERTY OF USE ACTUAL LOSSES SUSTAINED SECTION II F. MEDICAL PAY EACH PERSON EACH PERSON						
210,600	21,060	147,420	IN 12 MOS.	300,000	1,000	
COVERAGE	DESCRIPTION	PREMIUM	COVERAGES	DESCRIPTION	PREMIUM	
COVERAGE BASIC COVERAGE	DESCRIPTION	PREMIUM	COVERAGES	DESCRIPTION	PREMIUM	
	Special Form	1,097.00	COVERAGES 12747 12/0 HO48 01/0	1 Fungi/Bacteria	PREMIUM 58.00	
HO3 01/00 HO90 05/02 2559 02/07	Special Form Calif Work Comp Per Prop Repl	1,097.00	12747 12/0 HO48 01/0 12567P 02/0	Fungi/Bacteria Oth Str Incr Lim Replacement Cos	58.00 22.00	
HO3 01/00 HO90 05/02 2559 02/07 HO216 01/00 H38BFUN 05/42	Special Form Calif Work Comp Per Prop Repl Prem Alarm Prot Lenders Loss Pay		12747 12/0 HO48 01/0 12567P 02/0 11796 07/1 10940 07/8	Fungi/Bacteria Oth Str Incr Lim Replacement Cos CA Res Prop Dis CA Ins Guarantee	58.00 22.00	
BASIC COVERAGE 103 01/00 1090 05/02 2559 02/07 10216 01/00 138BFUN 05/42 N2004 03/04	Special Form Calif Work Comp Per Prop Repl Prem Alarm Prot Lenders Loss Pay Consumer Info	1,097.00	12747 12/0 HO48 01/0 12567P 02/0 11796 07/1 10940 07/8 IN2264 03/0	1 Fungi/Bacteria 0 Oth Str Incr Lim 7 Replacement Cos 1 CA Res Prop Dis 9 CA Ins Guarantee 6 Merit Rating	58.00 22.00	
HO3 01/00 HO90 05/02 2559 02/07 HO216 01/00 H38BFUN 05/42	Special Form Calif Work Comp Per Prop Repl Prem Alarm Prot Lenders Loss Pay	1,097.00	12747 12/0 HO48 01/0 12567P 02/0 11796 07/1 10940 07/8	Tungi/Bacteria Oth Str Incr Lim Replacement Cos CA Res Prop Dis CA Ins Guarante Herit Rating Privacy Stmt Spec Provisions	58.00 22.00	

YES

LibertyGuard® Deluxe Homeowner Policy (HO 00 03 04 91)

Backup of Sewer and Sump Pump Overflow Coverage (FMHO 2062 R1)

Loss Assessment Coverage (FMHO 2516 1113)

Credit Card, Fund Transfer Card, Forgery (HO 04 53 04 91)

Amendmt Pol Definitions (FMHO-2934 7/04)

Amendatory Mold End (FMHO 3370 1112)

No SecIl/Limit I-Daycare (HO 04 96 04 91)

Workers Compensation Coverage (HO 24 90 01 93)

CA Res Prop Disclosure (FMHO 4152 1112)

Amendatory Endorsement (HO 04 01 06 93)

Education Coverage Endorsement (FMHO-2357)

Home Protector Plus (FMHO 2147 R3)

Green Upgrade and Recycling Coverage (FMHO 3353 1113)

Additional Residence Rented To Others (HO 24 70 04 91)

Protective Devices (HO 04 16 04 91)

Amendatory Endorsement (FMHO-2510 5/03)

Seepage Exclusion End (FMHO 3391 1112) Special Provisions - CA (FMHO 3430 1113)

CA Prop Bill of Rights (FMHO 2942 0711)

Inflation Protection (FMHO-2936 9/04)

Lead Poisoning Exclusion (FMHO-2145 R1)

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NO IDEA?!

MANDE

Example – Actual Cash Value (ACV)

C. Loss Settlement

Covered property losses are settled as follows:

- **1.** Property of the following types:
 - a. Personal property;
 - **b.** Awnings, carpeting, household appliances, outdoor antennas and outdoor equipment, whether or not attached to buildings; and
 - **c.** Structures that are not buildings; and
 - **d.** Grave markers, including mausoleums;

at "actual cash value" at the time of loss but not more than the amount required to repair or replace. If you see this, LOOK for an endorsement that adds replacement cost back in! Certain policies are only ACV, especially manufactured home policies

Same ACV policy + Endorsement

COVER		DESCRIPTION	PREMIUM		
BASIC CO	VERAGE				
HO3	01/00	Special Form	1,007.00		
12567A	02/07	Replacement Cost	66.00		
12559	02/07	Per Prop Repl			
HO216	01/00	Prem Alarm Prot	27.00CR		

12559 (02-07)

PERSONAL PROPERTY REPLACEMENT COST ENDORSEMENT

- I. It is agreed that provisions of this policy applicable to Coverage C -- Unscheduled Personal Property are amended to substitute the term "replacement cost" for the term "actual cash value wherever it appears, subject to the following exclusions, conditions and definition:
- II. It is further agreed that Additional Conditions -- Replacement Cost -- Coverages A and B of the policy to which this endorsement is attached, insofar as it relates to the exclusion of outdoor radio and television aerials, carpeting, awnings, domestic appliances and outdoor equipment is hereby amended, and that loss from a covered peril to those items shall be adjusted on a "replacement cost" basis rather than on an "actual cash value" basis, subject to the following exclusions, conditions and definition.

ACV with RC paid when repairs completed Most common

5. How We Settle Covered Loss.

Covered accidental direct physical loss or damage will be settled as follows.

- a. Coverage A (**Dwelling**) and Coverage B (**Separate Structures**). We will only settle covered loss or damage on the basis of use as a private residence.
 - (1) Settlement for covered loss or damage to a specific component part(s) of the dwelling or separate structures, except for roof materials and fences, will be settled at reasonable and necessary replacement cost, without deduction for depreciation, for the lesser of the costs to repair or to replace the specific damaged component part(s), but for no more than the lesser of the following:
 - the applicable stated limit or other limit of insurance in this policy that applies to the damaged or destroyed dwelling or separate structure(s);
 - ii. the reasonable repair or replacement cost of that specific **component part(s)** damaged for equivalent construction with materials of like

- Kind and quality on the **residence premises**, determined as of the time of loss or damage;
- iii. the reasonable and necessary amount actually spent to repair or replace the specifically damaged component part(s) of the dwelling or separate structure(s); or
- iv. the loss to the interest of the **insured** in the property.

When the cost to repair or replace damaged property is more than \$2,500, we will pay no more than the **actual cash value** of the damaged specific **component part(s)** of property until actual repair or replacement is completed. If the damage to the **dwelling** should be a total loss, then the **actual cash value** payment will be no more than the lesser of the **stated limit** or the fair market value of the **dwelling** until actual repair or replacement of the **dwelling** is completed.

If the **dwelling** or a **separate structure** is rebuilt or replaced at a different location, the costs described in subsection ii. above are limited to the costs which would have been incurred if the **dwelling** or **separate structure** had been rebuilt or replaced at its location on the **residence premises**.



When listed, become part of your policy



VERY important to have and read



Modify and/or clarify provisions

Policy Endorsements



Can add or remove coverages



Can limit or expand coverages



Sometimes conflict with provisions



Ask for clarification if it doesn't make sense

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Example – Replacement Cost (RC)

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

SPECIFIED ADDITIONAL AMOUNT OF INSURANCE FOR COVERAGE A – DWELLING

SCHEDULE

Additional Amount Of Insurance

%

The Additional Amount Of Insurance is determined by multiplying the Coverage A Limit Of Liability shown in the Declarations by the percentage amount shown above.

Notormation required to complete this Schedule, if not shown above, will be shown in the Declarations.

To the extent that coverage is provided, we agree to provide an additional amount of insurance in accordance with the following provisions:

A. If you have:

- Allowed us to adjust the Coverage A limit of liability and the premium in accordance with:
 - a. The property evaluations we make; and
 - Any increases in inflation; and
- Notified us, within 30 days of completion, of any improvements, alterations or additions to the building insured under Coverage A which increase the replacement cost of the building by 5% or more;

the provisions of this endorsement will apply after a loss, provided you elect to repair or replace the damaged building.

- B. If there is a loss to the building insured under Coverage A that exceeds the Coverage A Limit Of Liability shown in the Declarations, for the purpose of settling that loss only:
 - We will provide an additional amount of insurance, up to the amount described in the Schedule above; and

- The necessary amount actually spent to repair or replace the damaged building; or
- c. The limit of liability under this policy that applies to the building, plus any additional amount provided by this endorsement.

If the building is rebuilt at a new premises, the cost described in **a.** above is limited to the cost which would have been incurred if the building had been rebuilt at the original premises.

- We will pay no more than the actual cash value of the damage until actual repair or replacement is complete.
- 4. You may disregard the replacement cost loss settlement provisions and make claim under this policy for loss to the building on an actual cash value basis. You may then make claim for any additional liability on a replacement cost basis, provided you notify us, within 180 days after the date of loss, of your intent to repair or replace the damaged building.

Extended Replacement Coverage (ERC)

- Provides additional funds to replace your home when your Coverage A limits are inadequate to repair/replace your dwelling
- If you have this, it will be included in the Loss Settlement section, or added by Endorsement
- The naming varies, look for "extended" or "replacement"
- Limits vary from 10% to 200%
- Most policies apply extended benefits only to Coverage A
- Some policies apply ERC to Coverages A, B and C

ERC examples

Option ID - Increased Dwelling Limit. We will settle losses to damaged building structures covered under COVER-AGE A - DWELLING according to the SECTION I - LOSS SETTLEMENT provision shown in the Declarations.

If the amount you actually and necessarily spend to repair or replace damaged building structures exceeds the applicable limit of liability shown in the **Declarations**, we will pay the additional amounts not to exceed:

- 1. the Option ID limit of liability shown in the **Declarations** to repair or replace the Dwelling; or
- 2. 10% of the Option ID limit of liability to repair or replace building structures covered under **COVERAGE A DWELLING**, **Dwelling Extension**.

Loss Settlement Provision (See Policy)

A1 Replacement Cost - Similar Construction B1 Limited Replacement Cost - Coverage B

Forms, Options, & Endorsements
Homeowners Policy
Homeowners Policy Endorsement
Amendatory Endorsement
Jewelry and Furs \$1,500 Each
Article/\$2,500 Aggregate
Firearms \$2,500 Each Article/
\$5,000 Aggregate
Increase Dwlg Up to \$93,900
Ordinance/Law 25%/\$ 117,375

FP-7955.CA FE-3422 FE-3247 Option JF Option FA

Option ID Option OL

HO-28 (Ed. 01-05) LIMITED HOME REPLACEMENT COST ENDORSEMENT

In exchange for your agreement to insure the dwelling and other **building structures** shown in the Declarations in accordance with the following provisions and to pay the applicable premium we agree that the limit of liability under Coverage A – Dwelling and Coverage B – Other Structures is increased to 150% of the respective amounts shown in the Declarations if:

- 1. the dwelling and other **building structures** shown in the Declarations have been insured at the time this endorsement was added to the policy to 100% of their **replacement cost** as determined by us; and
- 2. each annual adjustment to the limits of liability resulting from the Adjustments to Coverage Limits provisions of Section I Coverages, conditions has been accepted by you; and
- 3. you notify us within 90 days of the start of any additions or other physical changes which increase the value of such dwelling or other **building structures** on the **residence premises** by \$5,000 or more.

Coverage is limited to the amount reasonably necessary to repair or replace the dwelling and other **building structures**, but does not include any costs required to replace, rebuild, stabilize or otherwise restore or protect the land.

Special Exclusion. The coverage provided by this endorsement shall not apply to any loss caused by an **earthquake**.

This endorsement supersedes Section I – Conditions, 3.b (1), (2) and (3).

Sample Endorsement – ERC

- (2) Extended Dwelling Coverage Amount. We will settle covered losses to the dwelling under Coverage A up to an additional 50% of the limit of liability shown in the Declarations for Coverage A. You agree to:
 - (a) insure the dwelling to 100% of its estimated replacement cost as agreed by us;
 - (b) make yearly adjustments of Coverage A reflecting changes in the cost of construction for the area;
 - (c) notify us of any addition or other remodeling which increases the *replacement cost* of the dwelling \$5,000 or more;
 - within 90 days of the start of the construction; or
 - ii. before the end of the current policy period, whichever is longer and pay any resulting additional premium; and
 - (d) repair or replace the damaged dwelling.

If you fail to comply with any of the above provisions, the limit of liability shown in the Declarations for Coverage A shall apply.

In the event of a covered loss resulting from an Insurance Services Offices[©] declared catastrophe for the state in which the *residence premises* is located, the limit for Extended Dwelling Coverage shall be up to twice the percentage shown for Extended Dwelling Coverage on the Declarations.

Code Upgrade coverage

- Pays for rebuild upgrades you are required to make due to current building ordinances or laws
- Most HO policies, but not all, have some coverage for CODE UPGRADES (usually 10%)
- Some add it as an extra limit, some do not
- Check endorsements

Code Upgrade/Ordinance & Law

Option OL - Building Ordinance or Law.

1. Coverage Provided.

The total limit of insurance provided by this Building Ordinance or Law provision will not exceed an amount equal to the Option OL percentage shown in the **Declarations** of the Coverage A limit shown in the **Declarations** at the time of the loss, as adjusted by the inflation coverage provisions of the policy. This is an additional amount of insurance and applies only to the dwelling.

2. Damaged Portions of Dwelling.

When the dwelling covered under **COVERAGE A** - **DWELLING** is damaged by a Loss Insured we will pay for the increased cost to repair or rebuild the physically damaged portion of the dwelling caused by the enforcement of a building, zoning or land use ordinance or law if the enforcement is directly caused by the same Loss Insured and the requirement is in effect at the time the Loss Insured occurs.

3. Undamaged Portions of Damaged Dwelling.

When the dwelling covered under **COVERAGE A** - **DWELLING** is damaged by a Loss Insured we will also pay for:

Look for words "additional amount of insurance"

Sample Endorsement – Code

ADDITIONAL PROPERTY COVERAGES

Item 7. Building Ordinance or Law Coverage is deleted and replaced by the following:

7. Building Ordinance or Law Coverage. Damage to building or personal property we cover caused by a Building or Personal Property Loss We Cover will be settled on the basis of any ordinance or law that regulates the construction, repair or demolition of this property.

This coverage does not apply:

- a. to loss caused by the peril of earthquake;
- **b.** to loss to any undamaged portion of the building or personal property we cover;
- **c.** unless you choose to repair or rebuild your home at its present location.

We do not cover:

- a. the loss in value to any covered building or other structure due to the requirements of any ordinance or law; or
- b. the costs to comply with any ordinance which requires any *insured* or other to test for, monitor, clean up, remove, contain, treat, detoxify or neutralize, or in any way respond to, or assess the effects of, *pollutants*.

This is not an additional amount of insurance.

SPECIAL LIMIT OF LIABILITY

In the event of a covered loss resulting from an Insurance Services Offices[©] declared catastrophe for the state in which the *residence premises* is located, the limit available for Building Ordinance or Law Coverage shall be increased by 100%.

Deep breath



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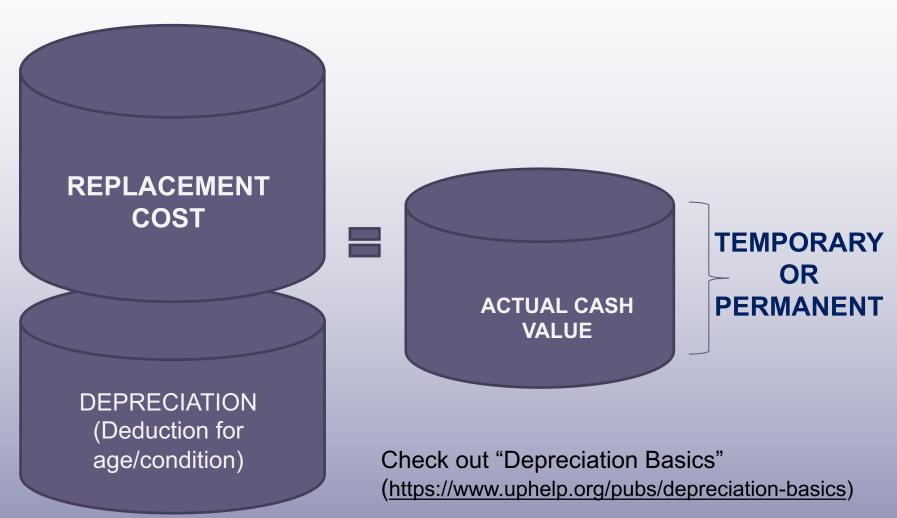
The flow of insurance funds

Advances

ACV payments when values are set

RCV payments upon proof of expenditures, replacement, repairs completed

Depreciation/holdbacks = math and proof headaches



Consider

- Opening a separate bank account
- Keep track of insurance payments received and expenditures
- What "bucket" of coverage did each payment come out of?
- See example of Insurance Accounting
 Spreadsheet and ALE Drawdown
 Spreadsheet at: www.uphelp.org/samples

Sample spreadsheet tracking max limits

					A			В		С		D		E - Ac	ddit	tional Cove	rag	es		
Coverage		Dwelling			Other		Personal			Loss of Use		Ordinance	Debris		Trees, Shrubs			Total		
	Co	overage	Structure ERC (OPT ID)		L	Structures	Property		(ALE)			or Law	Removal*		& Plants			lotai		
				100%																
Coverage (Declarations Page)		\$	226,500.00	\$	113,250.00	\$	22,650.00	\$	170,100.00	\$	90,800.00	\$	-	\$	11,325.00	\$	11,325.00	\$	645,950.00	
REPLACEM	ENT COSTS E	stimates	\$	226,500.00	\$	235,547.89	\$	87,885.29	\$	210,569.23	\$	45,987.33	\$	188,562.04	\$	31,780.65	\$	19,719.94	\$	1,046,552.37
Hereit of Co.			,	226 500 00	,	112 250 00	Ĺ	22 650 00	,	170 100 00	,	45 007 22	Ž		,	44 225 00	,	11 225 00	,	CO1 127 22
Limit of Co	verage		>	226,500.00	>	113,250.00	Ş	22,650.00	\$	170,100.00	>	45,987.33	\$	-	>	11,325.00	\$	11,325.00	Þ	601,137.33
	Paymer	nts Received																		
Date	Check #	Purpose																		
11/10/18	668	ALE ADVANCE									\$	8,000.00							\$	8,000.00
11/30/18	234	EVAC EXPENSES									\$	1,158.98							\$	1,158.98
3/19/19	123	INS DWELLING EST	\$	207,201.34			\$	11,325.00									\$	11,325.00	\$	229,851.34
3/30/19	234	75% CONTENTS							\$	127,575.00									\$	127,575.00
7/14/20	589	ADDL DWELLING	\$	19,298.66	\$	26,683.74	\$	11,325.00											\$	57,307.40
7/15/20	587	FINAL CONTENTS							\$	42,525.00									\$	42,525.00
7/15/20	987	ONE YEAR ALE/FMV									\$	24,000.00							\$	24,000.00
12/30/20	878	FINAL ALE									\$	12,828.35							\$	12,828.35
Total Paym	ents		\$	226,500.00	\$	26,683.74	\$	22,650.00	\$	170,100.00	\$	45,987.33	\$	-	\$	-	\$	11,325.00	\$	503,246.07
Balance			\$	-	\$	86,566.26	\$	-	\$	-	\$	-	\$		\$	11,325.00	\$	-	\$	97,891.26

<u>Sample Insurance Accounting spreadsheet -</u>
https://www.uphelp.org/pubs/insurance-accounting-spreadsheet

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www.uphelp.org/samples

Sample Letters: Communicating with Your Insurance Provider

- > Sample Letter Requesting Complete Copy of Homeowners Policy
- > Sample Letter for Requesting Copies of Claim-Related Documents
- > Sample Letter Requesting Information About Insurance Benefits for Temporary Living Expenses ("ALE" or "Loss of Use")
- > Sample Letter Requesting Extension of Additional Living Expense/Loss of Use Deadlines
- > Sample Letter Asking for a Waiver of the Contents Itemization Requirement
- > Sample Letter Asking for a Personal Property Claim Settlement
- > Sample Letter Requesting Claim Payment History
- > Sample Letter Protecting Your Legal Rights
- > Sample Policy Information Request Form
- > Sample Letter Requesting Information About Claim Denial
- > Sample Letter Requesting Mortgage Company Release Insurance Proceeds
- > Sample Letter Requesting Extension of Policy Benefits for Building Code Upgrade
- > Sample Letter Requesting Extension of Deadlines to Collect Full Policy Benefits

Samples of Common Claim Documents

Samples of Damage Reports, Loss and Repair Estimates

Sample Letter for Requesting Copies of Claim-Related Documents

- Use this letter to request copies of documents related to your insurance claim such as inspection reports, estimates, measurements, notes, and damage assessments.
- Use this letter to request a complete copy of your claim file from your insurance company.

NOTE: This letter is a sample that must be customized to fit the facts of your individual situation and claim. All bracketed and underlined portions must be completed or revised before sending.

(Name of adjuster or highest-ranking ins. co. employee you can identify) (Name of Insurance Co.) (Address)

Re: Claim Number _	
Date of Loss:	
Name of Insured:	
Address of Insured	Property:

Dear [INSURANCE COMPANY],

As part of your investigation of our claim, your adjuster and people associated with or hired by your company may have inspected our property, taken notes and written or obtained reports and estimates on the damage. We need to see those reports and estimates so we can be informed and continue cooperating with you on our claim. Thank you in advance for your return cooperation.

Please provide complete copies of our claim file and/or all claim-related documents. For purposes of this request, "claim-related documents" means all documents that relate to the evaluation of damages,

Time is on your side Statistics show...

- The longer a claim stays open the more money the insurer pays
- Ask for advances and extensions when needed
- Fully and accurately documenting and valuing major losses takes time

Stay informed

- Encourage friends to email info@uphelp.org
 - To be added to our mailing list for notices of future events and updated guidance
- Follow us on social media
 - Facebook.com/uphelp
 - Instagram: united_policyholders

Stay connected to other disaster survivors – S2S Forums

Great source of information about:

- Insurance and rebuilding
- Negotiation and financial strategies
- Referrals and warnings re: professionals

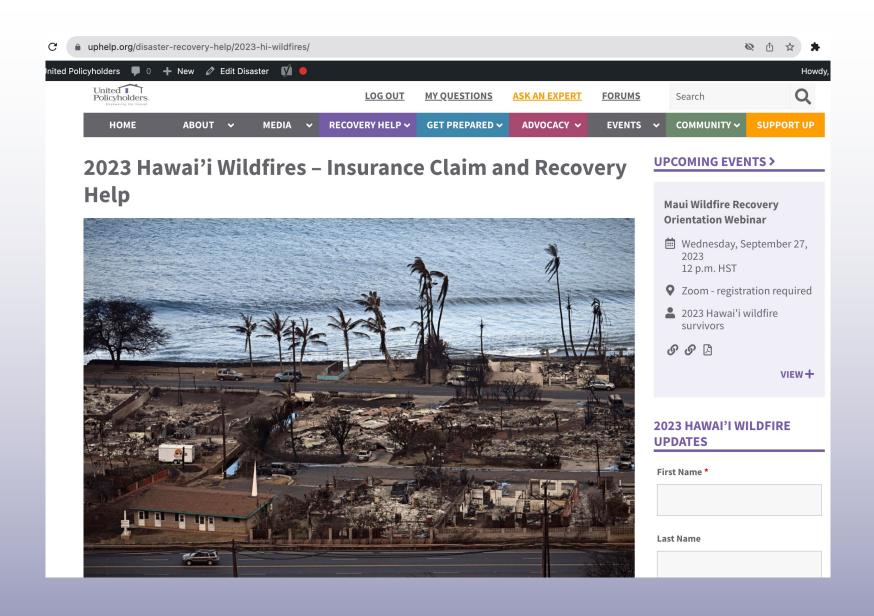
Important source of emotional support

- No one else understands your challenges and emotions like another survivor
- ➤ Find upcoming Survivor 2 Survivor Forums and register at: http://www.uphelp.org/events

Register @ www.uphelp.org to stay informed on UP Maui Wildfires Roadmap to Recovery webinars and events







Mahalo for your time

