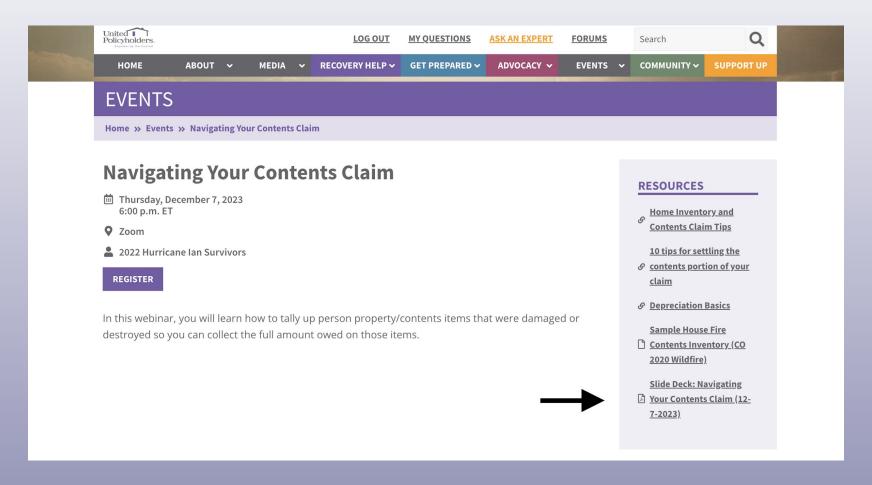


## Hurricane Ian Navigating Your Contents Claim

A Roadmap to Recovery® webinar December 7, 2023

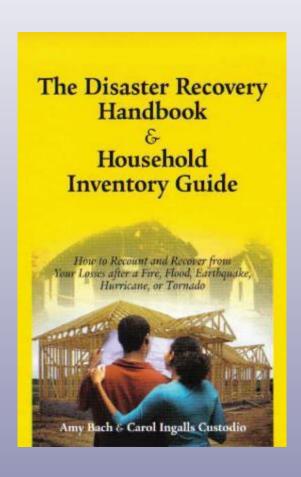
## To download today's slide deck



## United Policyholders (UP) and our Roadmap to Recovery® Program

- A national 501(c)3 not-for-profit that is a trusted information resource and respected voice for insurance consumers in all 50 states
- 32 year track record and expertise in disaster recovery and insurance legal matters. Serving Florida residents and coordinating with Florida partners since 1992
- The Roadmap to Recovery program = Post disaster guidance and services focused on financial, insurance, real estate and construction decision-making and emotional recovery
- Funded by donations and grants, volunteers/pro bono. You can't hire
  us, our services are free, but limited
- Partners include DOIs, VOAD members, Insurance, Legal, Construction and Personal Finance professionals

### R2R Guidance and Tools

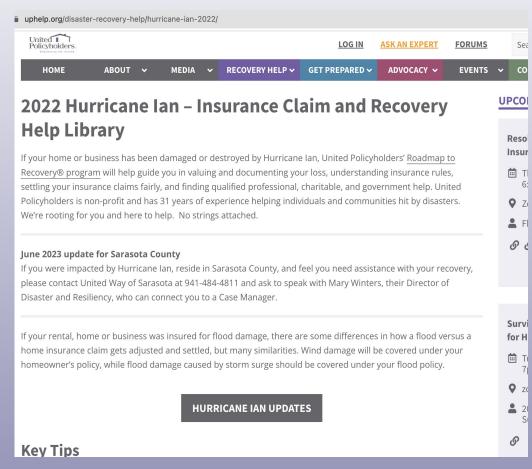


## "The Little Yellow Book"

if you would like a copy mailed to you.

### 2022 Hurricane Ian Insurance Help Library

- Florida-Specific Help Resources with Step-by-Step Guidance
- One Click Links to Sign UP for Events And Email Notifications
- Links to Pro-consumer Professional Help <u>www.uphelp.org/findhelp</u>
- Sample Letters & Claim Forms <u>www.uphelp.org/samples</u>
- Survivors Speak Tips <u>www.uphelp.org/survivorsspeak</u>
- Upcoming Workshops And Resources <u>www.uphelp.org/events</u>



# Sample letters, example documents available free, online at <a href="https://www.uphelp.org/samples">www.uphelp.org/samples</a>

- Suggested wording for getting clear answers and policy benefit payments from an insurance company (denials, exclusions, etc.)
- Samples of dwelling replacement, code upgrade cost estimates, contents inventories, proof of loss forms

## Think of Your Insurance Claim as a Business Transaction

The insurance company wants to MINIMIZE money it pays out on your claim.

You want to MAXIMIZE money paid out to you.

An adjuster may be friendly but they're not your friend – they're a trained negotiator.

## When interacting with your insurance company...

Two words describe the approach most likely to get what you need:

### POLITE ASSERTIVENESS

## Speak "UP"

- Present your requests clearly and in writing
- Explain what you need, when you need it, and why you are entitled to it
- Keep a Claim Journal
  - Take notes on who you talked to, the number you called, date and time, what was said. Keep all of your paperwork organized and together
- Use your "working copy" of the policy
  - "Can you show me where it says that in my policy?"

## Today's Presenters

### Valerie Brown

Deputy Executive Director, United Policyholders

#### Selina Clark

Roadmap to Recovery Insurance Specialist, United Policyholders

Mark Dillman, Esq.

Partner & Public Adjuster, Dillman & Dillman, LLC

## Today's topics

- Know your policy limits for Personal Property
- 2. Options for completing your Contents claim
- Document and value your Personal Property
- 4. Learn the Lingo RCV, ACV, Depreciation
- 5. Why **Depreciation** matters
- 6. Protect yourself

## 1. Know your policy

- Read your complete policy, look for:
  - (sub-limits) or exclusions
  - riders or schedules
  - your duties and responsibilities
- Organize and document
  - Highlight a working copy of policy
  - Save and scan all receipts
  - Keep a record and timeline of all communications
- Network with others to see who has had success in negotiating less stringent requirements

### Contents claims tips

- GOAL: To collect the full amount your insurer owes you for every item that was damaged or destroyed by either:
  - Negotiating a waiver of the inventory requirement or reduce paperwork burden;
  - Preparing a detailed list (inventory) that describes and values everything you lost and submitting it to your insurance company along with receipts as you replace items; or
  - Hiring professional help

## Know your policy limits Personal Property - Coverage C

	SA	MPLE HOME	OWNER POLIC	CY DECLARATION PA	AGE 1			
Policy Numbe	Policy Number: Policy Period: 03/10/2007 to 03/10/2008 12:01 AM Local Time							
NAME AND MAILING ADDRESS OF INSURED			URED	AGENT NAME AND ADDRESS				
A DWELLING	B SEPARATE STUCTURES	C PERSONAL PROPERTY	D LOSS OF USI	E PERSONAL LIABILITY	F MEDICAL PAYMENTS TO OTHERS			
\$500,000	\$50,000	\$350,000	12 Months	\$XXX,XXX	\$X,XXX			
Loss Deductible for Section 1: \$1,000  COVERAGE FORMS  Special Form – Homeowners Policy Replacement Cost Composite Increased Limit for Coverage E & F Mold, Fungus, Wet Rot, Dry Rot, or Bacteria Premises Alarm or Fire Prot. System Mortgage Payment Supplement Lender's Loss Payment Endorsement				Earthquake Deductible FORM NUMI WG HO 300 (*) WG HO 301(7) Section II WG HO 303 (*) HO-216 (4/84) MP 606 (3/84) 4388FU NS (5/8)	7/91) \$x,xxx 1/91) Incl. Incl. 05/02) Incl. Incl. Incl.			
The Policy Does Extended Repla	Important – Earthquake Coverage is Not Included – Contact Your Agent For Further Information. The Policy Does Not Include Building Code Upgrade Coverage.  Extended Replacement Cost Coverage Does Not Exceed 200% of Limit "A" – Dwelling.  Coverage Includes Personal Property Replacement Cost.  3							

## Know your Coverage "C" limits

- Start on your "Declarations" page and find the dollar limits for your Coverage "C" Contents or Personal Property (It is "B" for State Farm and a few others)
- Seek out any and all endorsements/extras that increase the amount of your contents
- Do the math your contents limits is usually a percentage of your dwelling limits (75%)
- Check for "scheduled" items that have added insured value (artwork, jewelry, valuables)
- Check your limits for "sub-limits" on personal property items, (cash, stamps, firearms, jewelry, watches)
- Double check the sub-limits based upon type of "Peril"

## Requirements vs Requests

- Locate the policy language that states what your duties and responsibilities are in documenting your loss for personal property/contents
- Compare this policy language with what the adjuster is asking you to provide (extra requested info)
- If you do not believe it will assist your claim to provide this extra requested info, ask adjuster to show you where it is in your policy
- Check with your State DOI to understand the laws and guidance that apply to your claim
- Provide everything you can manage to help you receive the full amount you are owed under the policy

## Know your policy limits - samples

Policy Numbe	r:	Policy	Period: 03/10/2007	to 03/10/2008 12:01	AM Local Time
NAME AND I	MAILING ADD	RESS OF INS	URED AG	ENT NAME AND	ADDRESS
A DWELLING		C PERSONAL PROPERTY	D LOSS OF USE	E PERSONAL LIABILITY	F MEDICAL PAYMENT TO OTHERS
\$500,000	\$50,000	\$350,000	12 Months	\$XXX,XXX	\$X,XXX
COVERAGE	le for Section 1 FORMS	. 1.000	Eai	FORM NUMI	le: See Message Below BERS PREMIUMS
	l Form – Home	owners Policy		WG HO 300 (7	
	cement Cost Co	The state of the s		WG HO 301(7	
	sed Limit for C			Section II	Incl.
Mold,	Fungus, Wet R	ot, Dry Rot, or	Bacteria	WG HO 303 (0	05/02) Incl.
Premi	ses Alarm or Fi	re Prot. System	1	HO-216 (4/84)	Incl.
Mortg	age Payment St	ipplement		MP 606 (3/84)	Incl.
Lende	r's Loss Payme	nt Endorsemen	nt	4388FU NS (5/	42)
The Policy Does	Not Include Bui	Iding Code Upgi	ed – Contact Your Age rade Coverage. Exceed 200% of Limit		mation.

Annual Renewal coverage under this policy will become effective provided the premium is paid as indicated on the enclosed Renewal invoice, insurance is provided only with respect to the following coverages for which a limit of liability and/or premium is specified, subject to all conditions of this policy. We will pay only that part of the total of all loss payable under Section I that exceeds the deductible amount shown in the Declarations, subject to the policy limits that apply. The deductible applies per occurrence.

Policy Period: 12 months From	12:01 a.m., STANDARD TIME at the location of property Insured.				
Coverage Description	Coverage/ Limit Amount	Policy Deductible	THE SECOND PROF	Forms and Endorsements made part of this policy at time of issue:	
COVERAGE A - DWELLING COVERAGE B - OTHER STRUCTURES COVERAGE C - PERSONAL PROPERTY COVERAGE C - PERSONAL LIABILITY COVERAGE E - PERSONAL LIABILITY COVERAGE F - MEDICAL PAYMENTS TO OTHERS DEDUCTIBLE ORDINANCE OR LAW CREDIT CARD COVERAGE ENHANCEMENT PLUS FIRE DEPT SERVICE CHARGE COVERAGE HOMEOWNERS PLUS END.W/2% INFLATION GUARD BUSINESS PROPERTY JEWELRY, WATCHES AND FURS LOSS ASSESSMENT COVERAGE SILVERWARE, GOLDWARE AND PEWTERWARE	\$761,947 \$76,195 \$533,363 \$152,389 \$300,000 \$1,000 \$76,195 \$1,000 \$750 \$2,500 \$1,500 \$2,000 \$2,500	\$1,000	\$1602.00 INCL. INCL. \$16.00 INCL. \$-290.00 INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL. INCL.	• GP HO3 77 OR 16 12/ • GP HO3 27 OR 05 07/ • GP HO3 01 OR 01 12 GP HO3 09 01 01/ GP HO3 19 OR 05 02/ GP HO3 36 OR 01 08/ HO 00 03 02 00/ HO 01 36 OR 03 01/ HO 04 16 04 91/ GP HO3 08 OR 05 01/ GP HO3 11 05 01/ GP HO3 18 10 01/ HO 04 96 04 91/	
25% EXTENDED REPLACEMENT COST COVERAGE A - I	OWELLING			New or Revised Form	



#### **Policy Number:**

#### DECLARATIONS PAGE (CONTINUED)

**COVERAGES:** This policy provides only the coverages as shown below and your additional coverages described in the policy.

AGGREGATE LIMIT: The most we will pay in any one Policy Period for any one insured Location for Coverage E - Personal Liability is \$1,000,000 regardless of the number of claims, suits or accidents.

SECTION I YOUR PROPERTY COVERAGES	AMOUNT OF INSURANCE*
A. DWELLING	\$ 78,730
B. OTHER STRUCTURES	\$ 7,874
C. PERSONAL PROPERTY	\$ 70,200
D. ADDITIONAL LIVING EXPENSE	<del>\$ 15,746</del>
	THOM THESE AMOUNTS WILL BE ARRIVED

\*REFER TO SECTION I "OUR PAYMENT METHODS" TO SEE HOW THESE AMOUNTS WILL BE APPLIED

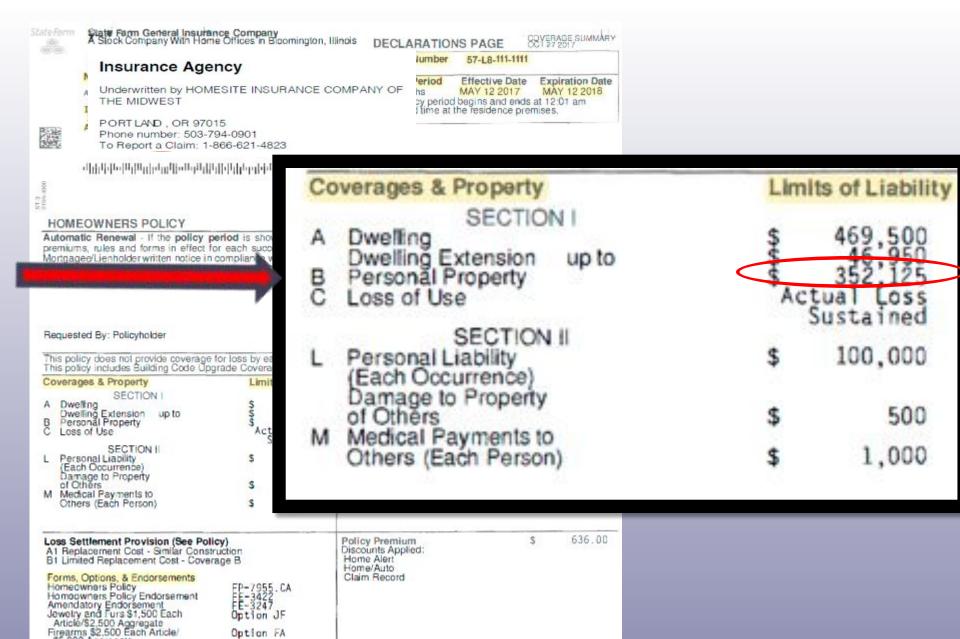
SECTION II YOUR LIABILITY COVERAGES	LIMIT OF LIABILITY	
E. PERSONAL LIABILITY F. MEDICAL PAYMENTS TO OTHERS	EACH ACCIDENT EACH PERSON	\$300,000 \$ 1,000

TOTAL SECTION I AND II COVERAGES PREMIUM \$ 521.00

#### **SECTION I DEDUCTIBLE**

SECTION I LOSSES OR AMOUNTS OF INSURANCE ARE SUBJECT TO A DEDUCTIBLE OF \$500 UNLESS STATED OTHERWISE IN YOUR POLICY AND ENDORSEMENTS.

FORMS A	ND ENDO	PRSEMENTS	POLIC	Y PREMIUM
4030	01/07	EXTENDED R/C PAYMENT METHOD	\$	10.00
4035	01/07	ADDITIONAL COVERAGE ENDORSEMENT	\$	5.00
4048	01/07	EARTHQUAKE	\$	118.00
4055	01/07	REPLACEMENT COST PERSONAL PROPERTY	\$	70.00
4085	01/08	HOMEOWNERS INSURANCE FOR MFG HOMES	NO AD	DED CHARGE
4103	08/17	REQUIRED CHANGE - OREGON	NO AD	DED CHARGE



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Option FA

\$5,000 Aggregate

## Personal Property – special sublimits

### Special Limits and Additional Coverages Coverage Level: Travelers Protect®

The limit shown for each of the Special Limits of Liability and Additional Coverages is the total limit for each loss in that category.

Pe	rsonal Property - Special Limits of Liability	Limit
a.	Money, bank notes, coins, stored value cards	\$250
b.	Securities, accounts, passports, tickets, stamps	\$1,500
c.	Comic books and trading cards	\$1,000
d.	Collectibles, figurines, glassware, marble, porcelains, statuary	\$1,000
e.	Theft of jewelry, watches, precious stone	\$1,500
f.	Theft of furs	\$1,500
g.	Theft of silverware, goldware, pewterware	\$1,500
h.	Theft of firearms and related equipment	\$1,500
i.	Theft of tools and their accessories	\$1,500
j.	Theft of rugs, tapestries and wall hangings	\$1,500
k.	Business property on the residence premises	\$3,000
1.	Business property away from the residence premises	\$1,500
m.	Trailers or semitrailers not used with watercraft	\$1,500
n.	Motor vehicle parts or equipment not attached to motor vehicle	\$500
0.	Electronic apparatus while in or upon a motor vehicle or watercraft	\$1,500
	The Special Limits of Liability do not increase your Coverage C - Perso	nal Property Limit.

- g. \$2,500 for loss by theft of fivearms;
- h. \$2,500 for loss by theft of silverware and goldware;

#### 3. Special Limits Of Liability

The special limit for each category shown below is the total limit for each loss for all property in that category. These special limits do not increase the Coverage C limit of liability.

- a. \$200 on money, bank notes, bullion, gold other than goldware, silver other than silverware, platinum other than platinumware, coins, medals, scrip, stored value cards and smart cards.
- b. \$1,500 on securities, accounts, deeds, evidences of debt, letters of credit, notes other than bank notes, manuscripts, personal records, passports, tickets and stamps. This dollar limit applies to these categories regardless of the medium (such as paper or computer software) on which the material exists.

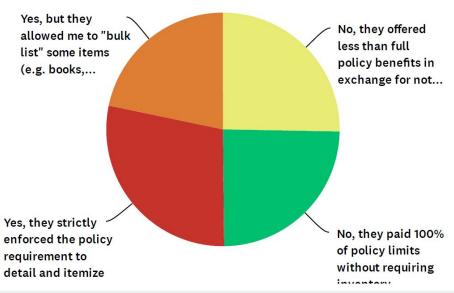
This limit includes the cost to research, replace or restore the information from the lost or damaged material.

## Items that are usually not covered – "Exclusions"

- Items that are specifically insured elsewhere (i.e., jewelry, art with its own coverage)
- Animals, birds, and fish
- Property of sub-tenants/roommates
- Motor vehicles (exceptions for certain vehicles not registered for use on roads and/or for handicapped assistance)
- Recreational vehicles

## Q10 Did your insurer require you to submit a detailed itemized home inventory?

Answered: 953 Skipped: 380



ANSWER CHOICES	RESPONS	SES
No, they offered less than full policy benefits in exchange for not requiring itemization	25.29%	241
No, they paid 100% of policy limits without requiring inventory	24.55%	234
Yes, they strictly enforced the policy requirement to detail and itemize	28.44%	271
Yes, but they allowed me to "bulk list" some items (e.g. books, cooking supplies, medicine cabinet supplies)	21.72%	207
TOTAL		953

### 2. Options for completing your Contents/ Personal Property claim

- A. Ask in writing for a full/partial policy limits payout and a waiver for all/part of the inventory itemization requirement; **or** 
  - A. Refer to your state's Department of Insurance bulletins and notices
  - B. 100% waiver worth requesting especially if significantly underinsured
- B. Prepare a detailed list (inventory) that describes and values everything that was damaged/destroyed and submit it to your insurance company later sending receipts as you replace items; and/or
- C. Hire professional help

### What the insurer won't tell you

If the supported Contents (Coverage "C" or "B") loss exceeds the full policy Replacement Cost Value Coverage "C" limit when you total up your Actual Cash Value inventory spreadsheet, request the claim be settled/resolved, and paid at the full Replacement Cost Value limit, without any need to replace or submit receipts.

## Deep Breath



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## 3. Documenting and valuing your Personal Property

- If the insurer insists on a detailed inventory, gather available receipts, photos, available records and get help from the adjuster assigned to your claim to build a complete and accurate list of everything that was damaged or destroyed
- Trust but verify the adjuster's valuations on your possessions by getting prices/estimates from objective sources (stores, experts...). Fight back if your adjuster tries to unfairly depreciate your property
- Use UP's free tools:
  - www.uphelp.org/contents for claim inventory and claim tips

Download the following publications to learn about strategies from experts and other disasater survivors on completing a home inventory and negortiating the contents portion of your claim:

- Example of a completed home inventory 2003
   Cedar Fire Survivor has donated her contents
   claim form to UP
- UP Home Inventory Worksheets (Excel) -Complete and save on the computer.
- Contents Claim Tips
- · Depreciation Basics
- Speak UP: How to communicate with your insurance company
- Sample Letter Requesting Copy of Policy
- Sample Letter Asking for the Waiver of the Contents Itemization Requirement
- Sample Letter Asking for a Personal Property Claim Settlement

Download all sample files

#### Home Inventory and Contents Claim Tips

**Goals:** Collect the value of every personal property item that was damaged or destroyed (up to your policy limits) in the least time-consuming and painful way possible.

**Basic strategy:** Document/list and value every item. Produce available receipts, photographs and other evidence. Get extensions of time if you need them by making a written request that proposes a reasonable amount of extra time.

#### Timesavers:

- Use UP's Home Inventory Spreadsheet
- . Go to a large store and use a wedding gift registry scanner to list and value items you had
- Family and friends can help you remember and complete your inventory.
- Use the internet to set a value for every lost item what it will cost to replace it.
- Negotiate a "cash out" settlement at or just below your contents policy limits to avoid the
  painstaking task of reconstructing a complete inventory list.

_									
Α	$\star$ : $\times$ $\checkmark$ $f_X$ Dishv	vasher							
2	Α	В	С	D	Е	F	G	Н	
1	© 2011 United Policyholders, All rights rese	rved.							
				Year		Cost	Total	Condition	
2	Description of Property	Туре	Room	Acquired	Qty	Each	cost	of Item	Additional Notes
3	example: item 1	type 1	Kitchen	2005	4	3	12	Good	
1	© 2011 United Policyholders, All rights rese	rved.							
				Year		Cost	Total	Condition	
2	Description of Property	Type	Room	Acquired	Qty	Each	cost	of Item	Additional Notes
3	example: item 1	type 1	Kitchen	2005	4	3	12	Good	
4	Dishwasher	Appliance	Kitchen				0		
5	Freezer	Appliance	Kitchen				0		
6	Microwave	Appliance	Kitchen				0		
7	Oven and Range	Appliance	Kitchen				0		
8	Refrigerator	Appliance	Kitchen				0		
9	Cookbooks	Books	Kitchen				0		
10	Ajax	Cleaning	Kitchen				0		

### Step One: Start with a list

- Start your list room by room, by topic, by category, whatever works for you to fill in the inventory
- Use UP's <u>Home Inventory Spreadsheet</u> or the lists in the Disaster Recovery Handbook and Household Inventory Guide to help you remember
- Use family and friends to help you complete your inventory;
   they may have photographs or be willing to list a room for you
- Go to stores with a gift registry scanner to list and value items you had, or use the internet to build your list – many stores with gift registry scanners also have online registries
- Celebrate every success, no matter how small creating an inventory is a massive task

## Step Two: Add to your list

- Keep a running 'list' with you
  - pen and paper
  - "note" in your smartphone
- Check with your bank or credit card companies for records of previous purchases. Some stores keep purchase records for several years, including Costco, Home Depot, Amazon. Always ask stores you frequently shop
- Try visualizing the room you are working on walk around it in your mind, opening drawers and cabinets, and "looking inside"
- It can be helpful to visualize with your eyes closed and speak out loud what you are "seeing" (record or have someone taking notes)

## Step Three: Estimate quantities

- Books and CDs are generally in stacks or on shelves. Estimate how many feet of shelving you had - Ask a friend to or go to a store and measure a foot of shelving (measure hardback and paperback separately) and book width (take your tape measure), find an average price by type, and then calculate roughly how many books/CDs were on each shelf
- Do the same for clothing if your closet was 6 ft. wide and contained hanging shirts, go to a friend's closet or a store rack, arrange them as closely as you normally do, and count the number per foot
- Knowing rough dimensions can help you estimate how much of something was contained within a closet, drawer, cabinet, or storage container

## Step Four: Pricing

- Included in the "duties after a loss" is listing the replacement cost of damaged personal property. Do NOT use Sale, Off-market, or Discount pricing – by the time you replace an item, the sale may be long gone
- Use a gift registry online to price items on your list
- Divide and conquer accept offers to help; ask them to price a page/room/list and create backup documentation for replacement costs (PDF preferred to links b/c when adjusters upload to their system, links won't be live)
- Work together with other survivors

### Resources for pricing

- ReplacementsLtd.com
- Amazon
- Stores you frequent (online or in person ask)

## Common items and pricing links

To get you started, UP will email you a spreadsheet with active links to prices and description for common items from multiple stores in the following "spaces":

- Kitchen consumables
- Bathroom items
- Kitchen items
- Bedroom items
- Home office items

## Pricing valuable collections

### Characteristics of Value

- Status of artist in marketplace
- Type of work
- Medium
- Size
- Condition
- Provenance
- Rarity
- Celebrity ownership increases value

Resources: IRS qualified appraisers

## Deep Breath



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#### 4. Learn the Lingo

Replacement Cost Value (RCV)

Actual Cash Value (ACV)

Depreciation (or holdback)

#### Replacement Cost Value (RCV)

- RCV is the price that it would actually cost to repair or replace a damaged or destroyed item right now with a new item
  - i.e., a new couch, mattress, or shirt
- Most homeowner's policies, but not all, are REPLACEMENT COST (RCV) policies

#### Actual Cash Value (ACV)

- ACV is the pre-loss value of an item
  - the price a willing buyer would have paid you immediately before the loss
  - The item is depreciated to what its value was an instant before the loss ("Craigslist" price)
- Some policies limit payouts to ACV and that is all they pay (especially manufactured home policies)
- Actual Cash Value is also usually defined by the following formula: ACV=RCV-Depreciation

### ACV Paid then Replacement Cost Paid When Repairs are Completed – Most Policies

#### How We Settle Covered Loss.

Covered accidental direct physical loss or damage will be settled as follows.

- Coverage A (**Dwelling**) and Coverage B (**Separate Structures**). We will only settle covered loss or damage on the basis of use as a private residence.
  - (1) Settlement for covered loss or damage to a specific component part(s) of the dwelling or separate structures, except for roof materials and fences, will be settled at reasonable and necessary replacement cost, without deduction for depreciation, for the lesser of the costs to repair or to replace the specific damaged component part(s), but for no more than the lesser of the following:
    - the applicable stated limit or other limit of insurance in this policy that applies to the damaged or destroyed dwelling or separate structure(s);
    - the reasonable repair or replacement cost of that specific component part(s) damaged for equivalent construction with materials of like

- kind and quality on the **residence premises**, determined as of the time of loss or damage;
- iii. the reasonable and necessary amount actually spent to repair or replace the specifically damaged component part(s) of the dwelling or separate structure(s); or
- the loss to the interest of the **insured** in the property.

When the cost to repair or replace damaged property is more than \$2,500, we will pay no more than the actual cash value of the damaged specific component part(s) of property until actual repair or replacement is completed. If the damage to the dwelling should be a total loss, then the actual eash value payment will be no more than the lesser of the stated limit or the fair market value of the dwelling until actual repair or replacement of the dwelling is completed.

If the **dwelling** or a **separate structure** is rebuilt or replaced at a different location, the costs described in subsection ii. above are limited to the costs which would have been incurred if the **dwelling** or **separate structure** had been rebuilt or replaced at its location on the **residence premises**.

#### Depreciation

- "Depreciation" is the loss in value of an item due to age and condition (wear and tear)
- You may also see the terms "Holdback", "Withheld", "Recoverable Depreciation",
   "Non-recoverable Depreciation"
- Carriers will often contract out the valuation of your inventory, so verify their pricing reflects what you had

#### Third Party Valuation Example

ESTIMATED LOSS CALCULATION		- 235
REPLACEMENT COST (RCV)	\$280,259.44	
SALES TAX	\$18,950.73	
REPLACEMENT COST PLUS SALES TAX	\$299,210.17	
less DEPRECIATION	(\$110,243.44)	
ACTUAL CASH VALUE (ACV) PLUS TAX	\$188,966.73	
less amount in excess of limits	(\$633.75)	
less DEDUCTIBLE AFTER INSURED CONTRIBUTION	\$0.00	
ESTIMATED NET PAYMENT	\$188,332.98	
less ADVANCES	\$0.00	
ESTIMATED NET PAYMENT less ADVANCES	\$188,332.98	

SUBLIMITS SUMMARY		CATEGORY TOTAL	CATEGOR	F
	H03-2(Cash)	\$733.75		į
CONTRACTOR OF THE PROPERTY OF			000	Ĺ

The actual cash value of damaged property is an amount less than the full replacement cost of the property, usually by a depreciable amount based on the useful life, condition and obsolescence of the property.

	Rosewood Bird Costa Rica	6	0	Novica	1	\$54.99	\$59.06	10%	\$53.15	Hand Made Wood Bird Sculpture	
	Table Folding Office 5 Pt. Melamine	0	0	Staples	5	\$79.99	\$429.55	50%	\$214.77	Global 6' Folding Melamine Banquet	
	ANTIQUE Table Kitchen Solid Maple	50	0	Go Antiques	1	\$350.00	\$375.90	0%	\$375.90	Mersman Fold over Duncan Phyle Style Table 1930 s	43
	Table Lamp/Stiffle Now Discontinued	25	0	Hayneedle	1	\$220.62	\$236.95	50%	\$118.47	Stiffel N6561 Table Lamp - Anitque Brass Item # HN-CUTT027	2
	Table Serving	6	0		1	\$25.00	\$26.85	0%	\$26.85	Table Serving	1
- 3	Bed Tray	23	0		1	\$25.00	\$26.85	50%	1	Bed Tray	1
	Table TV Tray	8	0	**	1	\$45.00	\$48.33	50%		Table TV Tray	1
	Collectibles Coins Silver Commemorative Coins	0	0	-	1	\$0.00	\$0.00	0%	1,750	Pending additional information	1
	Collectibles Commemorative Pins Political Obama (2008)	4	0	-	4	\$10.00	\$42.96	40%	\$25.78	Collectibles Commemorative Pins Political Obama (2008)	
	Collectibles Doll Stacy Barble	45	0	Amazon	1	\$27.69	\$29.74	50%	\$14.87	Barbie Stacie Doli	6
	Collectibles Dol Julia Barble	45	0	Amazon	1	\$47.99	\$51.54	50%	\$25.77	Mattel 50th Anniversary Barbie Diahann Carrol as Julia 11" Doll	91
-	Collectibles Doil Chrissy	41	0	EBav	1	\$39.99	\$42.95	0%	642.95	Collectibles Doll Chrissy	1
į	Collectibles Doll Velvet	41	0	EBay	1	\$39.99	\$42.95	0%		Collectibles Doll Velvet	1
	Collectibles Doll Liddle Kiddle	41	0	EBay	2	\$15.99	\$34.35	0%	10000000	Collectibles Doll Liddle Kiddle	1

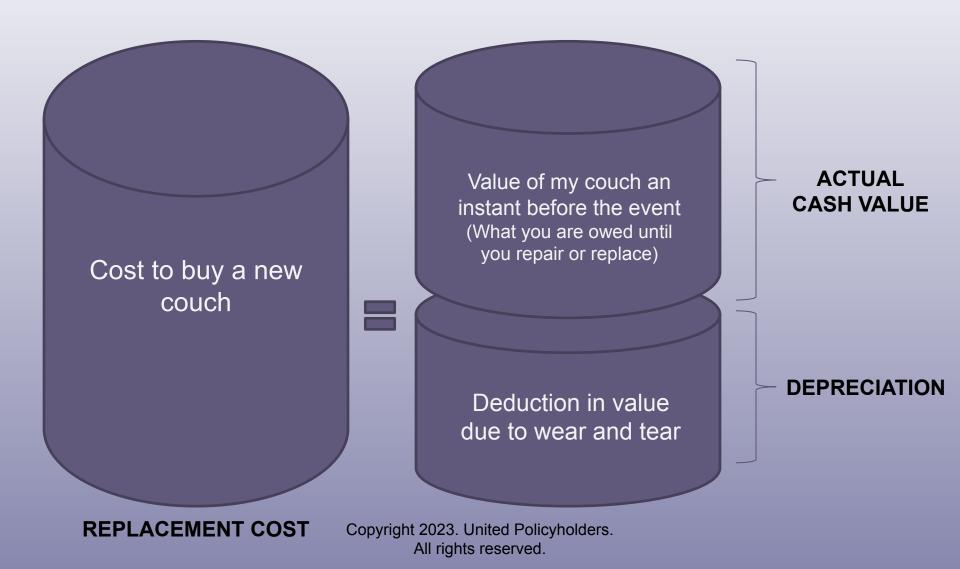
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Oil Vinegar Bottles Pfaltzgraff Pistoulet Discontinue Collectible	4	0		2	\$12.99	\$25.98	0%	\$25.98	Oil Vinegar Bottles Pfeltzgraff Pistoulet Discontinue Collectible	
Soap Dispenser Pfaltzgraff Pistoulet Discontinued Collectible	6	C	1	1	\$15.99	\$17.17	50%	\$8.58	Soap Dispenser Pfaltagraff Pistoulet Discontinued Collectible	
Gravy Boat Noritake Rothschild Discontinued Pattern	7	1	Macy's	1	\$131.21	\$140.92	50%	\$70.46	"Noritake ""Montvale Platinum" Gravy Boat with Tray, 16 oz"	179.95
(Photo) Fine China Sugar Bowl Noritake Rothschild Discontinued Pattern	7	1	Macy's	1	\$59.20	\$63.58	50%	\$31.79	Nacitales Dispersors Continued	89.95
Fine China Creamer Nontake Rochschild Discontinued Pattern	7	1	Macy's	1	\$40.81	\$43.83	50%	\$21.91	Noritake Pearl Najesty Creamer	69.96
Pine China Round Platter Noritake Rothschild Discontinued Pattern	7	1	Macy's	1	\$59.20	\$63.58	50%	\$31.79	"Noritake Colonwave Raspberry Coupe Round Platter, 12"***	69.95
Fine China Coffee Pot Noritake Rothschild Discontinued Pattern	7	1	Macy's	1	\$206.40	\$221.67	50%	\$110.83	Noritake Dinnerware, Platinum Wave Coffee Pot	299.9
Fine China Ovel Covered Vegetable Dish Noritake Rothschild Discontinued Pattern	7	1	Macy's	1	\$154.40	\$165.83	50%		"Noritake ""Silver Palace" "Oval Vegetable Bowl"	250.00
Fine China Rim Soup Bowl Noritake Rothschild Discontinued Pattern	7	1	Macy's	10	\$17.60	\$189.02	50%	\$94.51	Noritake Dinnerware, Colorwave Terra Cotta Rim Soup Bowl	23.99
Fine China Round Vegetable Bowl Norltake Rothschild Discontinued Pattern	7	1	Macy's	1	\$72.00	\$77.33	50%	\$38.66	Noritake Pearl Majesty Round Vegetable Bowl	109.95
Fine China Flat Cup/Saucer Noritake Authschild Discontinued Pattern	7	1	Macy's	10	\$11.21	\$120.40	50%	\$60.20	Noritake Dinnerware, Austin Platinum	14.99
ine China Dinner Plates Noritake othschild Discontinued Pattern	7	1	Macy's	10	\$15.21	\$163.36	50%	481.68	Saucer Noritake Colorvara Chocolate Dinner Plate	23.9
ine China Salad Plates Nortake othschild Discontinued Pattern	7	1	Macy's	10	\$10.40	\$111.70	90%	\$55.RS	Noritake Colorvara Chocolate Salad Plate	13,99

#### Depreciation is negotiable

- The more depreciation your insurer applies the less you collect up front
- There is no official standard for how much insurers can depreciate your property
- It can be hard to pin down an adjuster on how they calculated depreciation and the value of your item, but these calculations affect your pocketbook. Challenge the numbers if they seem unfairly low
- Be aware of items that should not be depreciated but paid in full (antiques, fine art, jewelry, etc.)
- Ask, in writing, that your insurer give you a copy of the depreciation schedule/method they used

#### Replacement Cost vs. Actual Cash Value



#### **COMMON QUESTIONS**

# I have a Replacement Cost policy, why is my insurance company only paying the Actual Cash Value?

- Your insurance may initially "hold back" an amount of money from a payment to you because of depreciation
- Most policies have "Loss Settlement Provisions" that specifically state you are owed ACV (RCV less depreciation) until the property is repaired or replaced
- To collect the full amount you are entitled to under an RCV policy, you have to actually replace the items and send the receipts to the insurer with a demand for the balance they owe you

#### "Section I – Loss Settlement"

#### COVERAGE B - PERSONAL PROPERTY

- 1. B1 Limited Replacement Cost Loss Settlement.
  - a. We will pay the cost to repair or replace property covered under SECTION I COVERAGES, COVERAGE B PERSONAL PROPERTY, except for property listed in item b. below, subject to the following:
    - until repair or replacement is completed, we will pay only the cost to repair or replace less depreciation;
    - (2) after repair or replacement is completed, we will pay the difference between the cost to repair or replace less depreciation and the cost you have actually and necessarily spent to repair or replace the property; and
    - (3) if property is not repaired or replaced within two years after the date of loss, we will pay only the cost to repair or replace less depreciation.
  - b. We will pay market value at the time of loss for:
    - antiques, fine arts, paintings, statuary and similar articles which by their inherent nature cannot be replaced with new articles;
    - (2) articles whose age or history contribute substantially to their value including, but not limited to, memorabilia, souvenirs and collectors items; and

- (4) any applicable Coverage B limit of liability.
- 2. B2 Depreciated Loss Settlement.
  - a. We will pay the cost to repair or replace less depreciation at the time of loss for property covered under SECTION I - COVERAGES, COVERAGE B - PERSONAL PROPERTY, except for property listed in item b, below.
  - b. We will pay market value at the time of loss for:
    - antiques, fine arts, paintings, statuary and similar articles which by their inherent nature cannot be replaced with new articles;
    - (2) articles whose age or history contribute substantially to their value including, but not limited to, memorabilia, souvenirs and collectors items; and
    - (3) property not useful for its intended purpose.

However, we will not pay an amount exceeding the smallest of the following for items a. and b. above:

- our cost to replace at the time of loss;
- (2) the full cost of repair;
- (3) any special limit of liability described in the policy; or
- (4) any applicable Coverage B limit of liability.



#### Renters Policy

D. Loss Settlement

Covered property losses are settled at actual cash value at the time of loss but not more than the amount required to repair or replace.

**Optional Coverages** 

Optional Coverages

Personal Property Replacement Cost Loss Settlement

Endorsement Limit HQ-290 MA (05-17)

\*Note: The additional cost or premium reduction for any optional coverage or package shown as "Included" is contained in the Total Policy Premium Amount.

Look for a Replacement Cost Endorsement on your declarations page and attached to your policy

HOMEOWNERS HO 04 07 05 11

THIS ENDORSEMENT CHANGES THE POLICY. PLEATREAD IT CAREFULLY.

#### PERSONAL PROPERTY REPLACEMENT COST LOSS SETTLEMENT - CALIFORNIA

A. Eligible Property

Premium

Included\*

1. Covered losses to the following property are settled at replacement cost at the time of the

- a. Coverage C; and
- b. If covered in this policy:
- (1) Awnings, outdoor antennas and outdoor
- (2) Carpeting and household appliances:

whether or not attached to buildings.

. This method of loss settlement will also apply ing articles or classes of property if

arately described and specifically is policy and not subject to agreed

garments: ed with fur; or

projection machines, films and icles of equipment; equipment and related articles of

silver-plated ware, goldware, ware and pewterware, but

ting principally of fur:

- (1) Pens or pencils;
- (2) Flasks;
- (3) Smoking implements; or
- (4) Jewelry; and
- f. Golfer's equipment meaning golf clubs, golf clothing and golf equipment.

Personal Property Replacement Cost loss settlement will not apply to other classes of property separately described and specifically

B. Ineligible Property

Property listed below is not eligible for replacement cost loss settlement. Any loss will be settled at actual cash value at the time of loss but not more than the amount required to repair or

- 1. Antiques, fine arts, paintings and similar articles of rarity or antiquity, which cannot be replaced
- 2. Memorabilia, souvenirs, collectors items and similar articles, whose age or history contribute to their value
- 3. Articles not maintained in good or workable
- 4. Articles that are outdated or obsolete and are stored or not being used.

C. Replacement Cost Loss Settlement Condition

The following loss settlement condition applies to all property described in A. above: 1. We will pay no more than the least of the

- following amounts: a. Replacement cost at the time of loss
- without deduction for depreciation;
- b. The full cost of repair at the time of loss;
- c. The limit of liability that applies to Coverage C, if applicable; d. Any applicable special limits of liability
- stated in this policy; or e. For loss to any item described in A.2.a. - f.
- above, the limit of liability that applies to the 2. If the cost to repair or replace the property
- described in A. above is more than \$500, we will pay no more than the actual cash value for the loss until the actual repair or replacement is complete
- 3. We must be notified within:
- a. 24 months after our payment for actual cash value if the loss or damage relates to a state of emergency under California Law;
- b. 12 months after our payment for actual

that you intend to repair or replace the damaged property

All other provisions of this policy apply

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### More on Depreciation Why it matters

Coming up with cash to buy replacement items can be hard, especially if your insurer has heavily depreciated your **Personal Property.** 

- Your insurer typically "depreciates" the value of your damaged/lost property to account for its used condition and age
- If you are uncertain about an item's age, just put your best "guesstimate"
- For all items that are covered for **Replacement Cost Value**, unless insurer relaxes or waives the requirement, you often actually replace and submit proof to recover withheld/held back benefits

Item#	Room	Brand or Manufacturer	Model#	Item Description	Quantity Lost		Item Age (Months)	Condition	Cost to Replace Pre-Tax (each)	Total Cost
174	Living Room			textbook	1.00	2.00			79.00	79.00
175	Living Room			blow up pool tube	1.00	0.00	6		30.00	30.00
176	6 Living Room Nike/Adidas/and1		d1	Nike/Adidas/and1, men's sweatpants	10.00	2.00			33.99	339.90
177	Living Room	golf		golf , men's dress pants	1.00	0.00	6		69.99	69.99
178	Living Room	classic fashion		classic fashion, men's dress pants	1.00	0.00	6		56.99	56.99
179	Living Room	apt 9		apt 9 , men's dress pants	1.00	2.00			59.00	59.00
180	Living Room	croft and barroy	V	croft and barrow, men's pajama pants	7.00	3.00			19.99	139.93

#### Negotiation



#### **Liberty Mutual**

New England Region PO Box 1053

Montgomeryville, PA 18936-1053

Office: (800) 566-0323 Fax: (866) 479-8438

Description	Qty	Unit Price	Estimate Amount	Additional *	Leplacement Cost Value	Depreciation	Actual Cash Value
17. Shirt - Men's - Casual - Standard grade	7.00 EA	\$11.00	\$77.00	\$4.8	\$81.89	-\$30.71	\$51.18
Orig. Desc customs men's tee shirt							
18. Calculator	1.00 EA	\$21.00	\$21.00	\$ .33	\$22.33	-\$8.93	\$13.40
Orig. Desc large electric calculator							
<b>19.</b> Tie / Necktie - Men's - High grade	1.00 EA	\$21.00	\$21.00	1.33	\$22.33	-\$11.17	\$11.16
Orig. Desc Pierre Jacques , men's	silk tie						
Brand: Pierre Jacques							
<b>20.</b> Sweater - Ladies' - High grade	1.00 EA	\$22.00	\$22.00	\$1.4	\$23.40	-\$5.85	\$17.55
Orig. Desc basic additions , wome	n's turtle neck						
Brand: basic additions							

State Farm Personal Property Estimate		
Line Item (Item #)		1 3
description	bath towe	el roomba
Replacement Cost (RC)	\$ 18.	.08 \$ 478.58
Actual Cash Value (ACV)	\$ 7.	.23 \$ 430.72
Estated Remaining	\$ 10.	.85 \$ 47.86
Receipt Example	1	7
nem	bath towe	el roomba
cost on receipt of replaced item (of similar kind)		
(original cost)	\$ 15.	.50 \$ 499.99

ltem	<b>B G</b>	iption	RC	;	AC	V	Orig	ginal t		ount overabl	Receipt	
1		towel	S	18.08	S	7.23	S	15.50	S	8.27		1
3	7	roomba	\$ .	478.58	\$ 4	30.72	\$	499.99	\$	47.86		2
									0			

Remember: The amount of money you are owed is the lesser of (1) the "original cost" (cost to buy item new) or (2) the agreed upon RC amount

#### Age is not everything!

- Condition can be more important than age, so your inventory can list age AND condition.
- If you are unsure of an item's age, just list your best "guesstimate".
- Even if an item was old, it may have been in good to excellent condition. You can argue that depreciation should be based upon the "Remaining Life Expectancy" of an item, not the age of the item.
- Only you know the condition of the items that were damaged or destroyed. (photos can help)

#### Remaining Life Expectancy

Example: You may have had a leather couch rarely used in your house from 2000. According to the insurer's depreciation schedule, the couch should have depreciated 5% each year. However, in your case, since the couch was rarely used, it is like new. You can argue little depreciation should be taken, since it was in like new condition.

#### Age & Condition

#### Based On Age And Condition:



Family with no children. Five year old sofa, maybe 20%



Family with kids and pets. Five year old sofa, maybe 80%

#### Be aware of excessive depreciation

- Negotiate depreciation and ACV hold-backs on a case-by-case basis to reflect the condition of each item
- Depreciation guides can help you determine the value of your contents. "www.claimspages.com" offers a list of standard depreciation amounts that you can view or print out free of charge ("Documents" tab, then search "Depreciation Guide")
- Visit www.uphelp.org/samples for consumer-oriented depreciation guides
- www.claimspage.com has a depreciation calculator and free depreciation guide you can download.

#### Deep Breath



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#### 6. Protect yourself

#### Never intentionally claim items you did not have.

- People often believe that they need to "pad" their claim in order to get a fair settlement
- They feel their adjuster will lowball pricing so they "go high" by inflating the value, quality or quantity of damaged or destroyed items to counter the lowballing
- Innocent mistakes are very common on claim related inventories and forms and do not amount to insurance fraud
- Insurance fraud (intentional misrepresentation) is a felony
  - Claiming items you did not have can jeopardize your entire claim and subject you to severe legal penalties
- If your insurance adjuster or company believes you are substantially "padding" or inflating your claim, the path to a fair and prompt settlement will be fraught with delays and obstacles

#### Be organized

- Save all receipts (recommend scanning or photocopying and emailing, so you have a copy for your records)
- Document and track all insurance contents claim communications
- Open a separate bank account when replacing items if possible
- Track all contents payments

(<a href="https://www.uphelp.org/pubs/insurance-accourting-spreadsheet">https://www.uphelp.org/pubs/insurance-accourting-spreadsheet</a>)

#### Be strategic

You're unlikely to replace everything damaged or destroyed and it is a hassle to have to keep providing receipts over time, so try to maximize your **ACV** payments by arguing for lower **depreciation**, especially on the big ticket items and identifying the true **replacement cost** of items at standard, not discount retailers.

#### Be politely assertive

Your insurance company cashed your premium payment checks in return for promising you three things: 1) Peace of mind, 2) Loss reimbursement and 3) Prompt claim service.

Your contract with your insurer entitles you to all three of these things. Your rights under the contract are protected under the laws of your state.

The best way to stay on track is to keep good notes in your claim journal of what has been agreed to and what is still being worked out.

#### **Best Practices – Communication**

- Get it in WRITING!
  - If the initial communication is not in writing, put it in writing back to your adjuster to confirm your understanding
- Keep it professional
- Be concise and to the point
- Bold or bullet your requests
- Use proper grammar and punctuation
- Promptly respond to letters and reasonable requests
- Avoid venting frustrations and emotions to your adjuster

## Do what's best for you and your family

- No one but you can assess your tolerance for this process
- Some may need/desire to recover every dollar in their contents coverage to be made whole
- Some may settle for less, knowing they are leaving money on the table
- Choose the best path for your family and your finances

#### Reminders

- ✓ An insurance policy is a legal contract but there are laws on how it gets interpreted
- ✓ Adjusters are human with varying levels of expertise and ethics
- ✔ An insurance claim is a business negotiation
- ✓ You paid for coverage and good claim service, and should not have to pay for expert reports, claim and legal help. But the reality is many people need help getting a fair and full settlement

#### Reminders

- Strong documentation of damage is key. Realistic estimates of damage and costs to repair or replace your property.
- Maintain a daily journal where you jot down contact info and notes on conversations with insurance, repair, government, and other professionals.
- Seek professional help when needed.
   <a href="https://uphelp.org/sponsor-location/florida/">https://uphelp.org/sponsor-location/florida/</a>

## FL Statutes Insurer must process your claim

**7 Days –** After receiving your claim your insurer should review and acknowledge receipt of such communication unless payment is made within that period of time or unless the failure to acknowledge is caused by factors beyond the control of the insurer which reasonably prevent such acknowledgment. <u>Fla. Stat. 627.70131(1)(a).</u>

**7 days** – Within 7 days after an insurer receives proof of loss statements, your insurer should begin such investigation as is reasonably necessary unless the failure to begin such investigation is caused by factors beyond the control of the insurer which reasonably prevent the commencement of such investigation. <u>Fla. Stat. 627.70131(3)(a).</u>

## FL Statutes Insurer must investigate your claim

**60 Days –** Your insurer must complete its claim investigation within 60 days of receipt of the claim, unless factors beyond the control of the insurer prevent it, in which case the claim must be paid or denied within 15 days after those factors cease. Fla. Stat. 627.70131(7)(a).

### FL Statutes Fairly, thoroughly, timely

The Florida <u>Unfair Insurance Trade Practices Act</u> lists specific unfair claim practices and a "Policyholders Bill of Rights" (<u>Fla. Stat. 626.9541</u>)

More details in court case decisions

## FL Statutes Insurer must pay or deny

**60 Days** – Within 60 days after an insurer receives notice of an initial, reopened, or supplemental property insurance claim the insurer shall pay or deny such claim or a portion of the claim unless the failure to pay is caused by factors beyond the control of the insurer which reasonably prevent such payment. <u>Fla. Stat. 627.70131(7)(a).</u>

**More time** – If the insurer needs more time affirm or deny a claim, due to factors beyond their control. Then the insurer will be given additional time, but the claim must be paid or denied within 15 days after those factors cease. Fla. Stat. 627.70131(7)(a).

### Help from Florida Government Agencies

The Florida Division of Financial Services:

https://www.myfloridacfo.com/Division/Consumers/contactus.htm

1-877 693-5236

Florida Office of Insurance Regulation: Ian Updates

https://www.floir.com/home/ian

#### Hurricane Ian Recovery Resources

- Visit FloridaDisaster.org/info for Hurricane Ian information.
- Disaster Legal Services is still providing free legal help to low-income disaster survivors. Call the hotline at 866-550-2929 any time and leave a message.
- Are you a community member looking for help with food, housing, transportation, peer support, or other services? Request help from Unite Florida -<a href="https://ianrecovery.fl.gov/unite">https://ianrecovery.fl.gov/unite</a>
- General statewide recovery resources
  - Floridadisaster.biz Directory
  - Call 2-1-1 for local resources

- BREVARD COUNTY Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>
- CHARLOTTE COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- COLLIER COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- DESOTO COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- FLAGLER COUNTY Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>

- GLADES COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- HARDEE COUNTY SendMeMissions
  - Phone: 863-800-9654
- HIGHLANDS COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- HILLSBOROUGH COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>

LAKE COUNTY: Family Endeavors

Phone: 407-487-2362

Email: <u>DCM\_FL@endeavors.org</u>

LEE COUNTY - Compass82

- Phone: 239-944-7470

Email: <u>lanDCM@Compass82.org</u>

 MANATEE COUNTY - Disaster Services Corporation Society of St. Vincent De Paul

Phone: 941-799-6779

- Email: <u>Dr4673ian@svdpdisaster.org</u>

 OKEECHOBEE COUNTY - Disaster Services Corporation Society of St. Vincent De Paul

- Phone: 941-799-6779

Email: <u>Dr4673ian@svdpdisaster.org</u>

- ORANGE COUNTY: Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>
- OSCEOLA COUNTY: Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>
- PASCO COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- POLK COUNTY: Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- PUTNAM COUNTY: Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>

- SARASOTA COUNTY Disaster Services Corporation Society of St. Vincent De Paul
  - Phone: 941-799-6779
  - Email: <u>Dr4673ian@svdpdisaster.org</u>
- SEMINOLE COUNTY: Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>
- ST. JOHNS COUNTY: Family Endeavors
  - Phone: 407-487-2362
  - Email: DCM FL@endeavors.org
- VOLUSIA COUNTY: Family Endeavors
  - Phone: 407-487-2362
  - Email: <u>DCM\_FL@endeavors.org</u>

### Hurricane Ian Florida Mental Health Resources

#### NAMI Suicide and Crisis Hotline

Call/text 988

#### National Disaster Distress Helpline

· 1-800-985-5990

#### **Veterans Crisis Line**

· 1-800-273-8255 and press 1

#### For more info, visit:

www.uphelp.org/ian

 https://uphelp.org/claim-guidance-publicati ons/

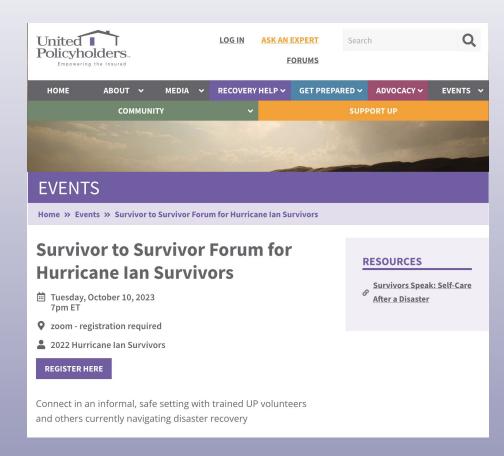
https://uphelp.org/sponsor-location/florida/

#### Survivor to Survivor...

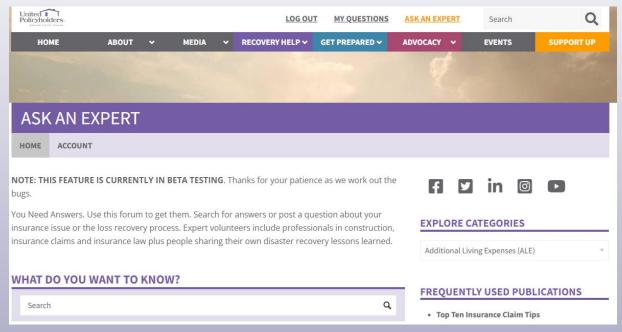
You are not alone...No one else understands your challenges and emotions like another survivor

Insights, best practices, honesty

Survivors only



### Ask an Expert Forum www.uphelp.org/ask-an-expert



- Register. It's free.
- Write in your questions.
- Get an answer from an expert in construction, insurance, laws and disaster recovery.

#### Thank You to Our Funders



