

Wildfire Recovery & Insurance Orientation

September 12, 2024 Virtual Workshop/Webinar www.uphelp.org

United Policyholders (UP) and the Roadmap to Recovery® Program

- UP is a 501(c)3 not-for-profit that is a trusted information resource and respected voice for insurance consumers in all 50 states.
- 33 year track record and expertise in disaster recovery and insurance legal matters
- The Roadmap to Recovery program = Post disaster guidance and services focused on financial, insurance, real estate and construction decision-making and emotional recovery
- Funded by donations and grants, volunteers/pro bono. You can't hire us, our services are free, but limited
- Partners include DOIs, VOAD members, Insurance, Legal, Construction and Personal Finance professionals

Team UP

- Professional staff
- Government and nonprofit partners
- Volunteers
 - Previous catastrophic loss survivors
 - Consumer-oriented professionals
 - Policyholder lawyers
 - Public Adjusters
 - Tax and Financial Planning experts
 - Construction and Real Estate professionals

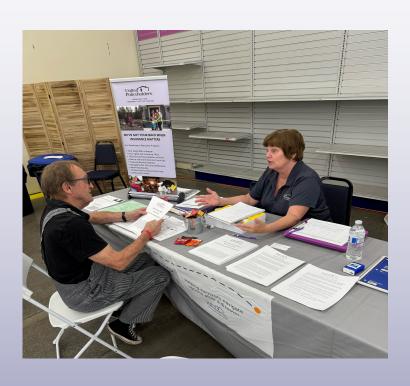
Amy Bach Co-Founder and Executive Director



- A professional insurance consumer advocate since 1984
- A nationally recognized policyholder attorney
- Shaping and leading the Roadmap to Recovery®, Roadmap to Preparedness and Advocacy and Action programs since 1995
- Co-author, The Disaster Recovery Handbook, Wise UP
- Official Consumer Representative, National Association of Insurance Commissioners
- Appointed member, Federal Advisory Committee on Insurance (US Treasury)

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Annie Barbour Roadmap to Recovery and Roadmap to Preparedness Program Liaison



- 2017 Northern CA Wildfire Survivor
- Co-founder, Coffey Strong
- Lead UP staffer, Survivor to Survivor

Valerie Brown Deputy Executive Director



- 15 years experience in disaster recovery
- Officer and Board Member, National Disaster Leadership Team
- President, San Diego Voluntary
 Organizations Active in Disaster

Reminders

- This workshop is intended to be general guidance only, not legal advice.
- If you have a specific legal question, we recommend you consult an experienced attorney.
- We do not endorse or warrant any of the sponsors listed at <u>www.uphelp.org</u> or speakers at our workshops.

To download today's slide deck: www.uphelp/sep12

EVENTS

Home » Events » Wildfire Recovery and Insurance Orientation

Wildfire Recovery and Insurance Orientation

- Thursday, September 12, 2024 4:00 pm PT / 5:00 pm MT
- **♀** Zoom registration required
- 2024 California and Colorado Wildfire survivors

REGISTER HERE

This webinar will cover: first steps after a wildfire; insurance basics; guidance from previous wildfire survivors; tips for avoiding and solving problems on the road to repairing, rebuilding and recovering from a catastrophic loss.

RESOURCES

- **𝚱** First Steps After A Wildfire

Roadmap to Recovery™

Guidance, info, webinars, leads:

- Orientation, what to expect
- Decision-making
 - Avoiding ripoffs, mistakes
 - Mortgages, loans, rebuild, buy or move...
 - Taxes, legal matters, construction
- Insurance problem solving
 - Underinsured dwelling, inadequate ALE
 - Partial losses/Smoke
- Emotional support
 - Survivor to Survivor
- Monitoring recovery through surveys
- Advocacy/ Pro Bono Prof'l Help clinics

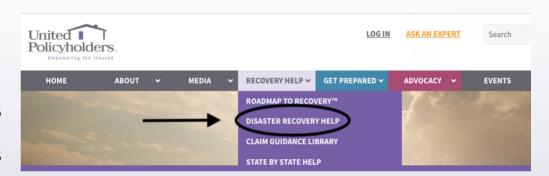


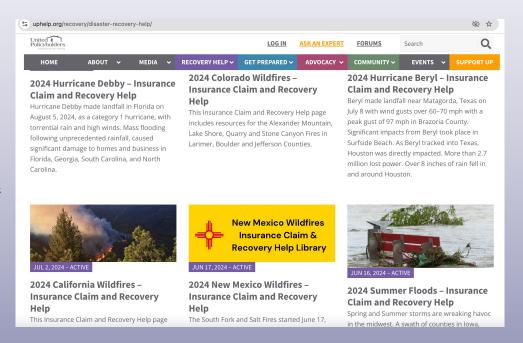


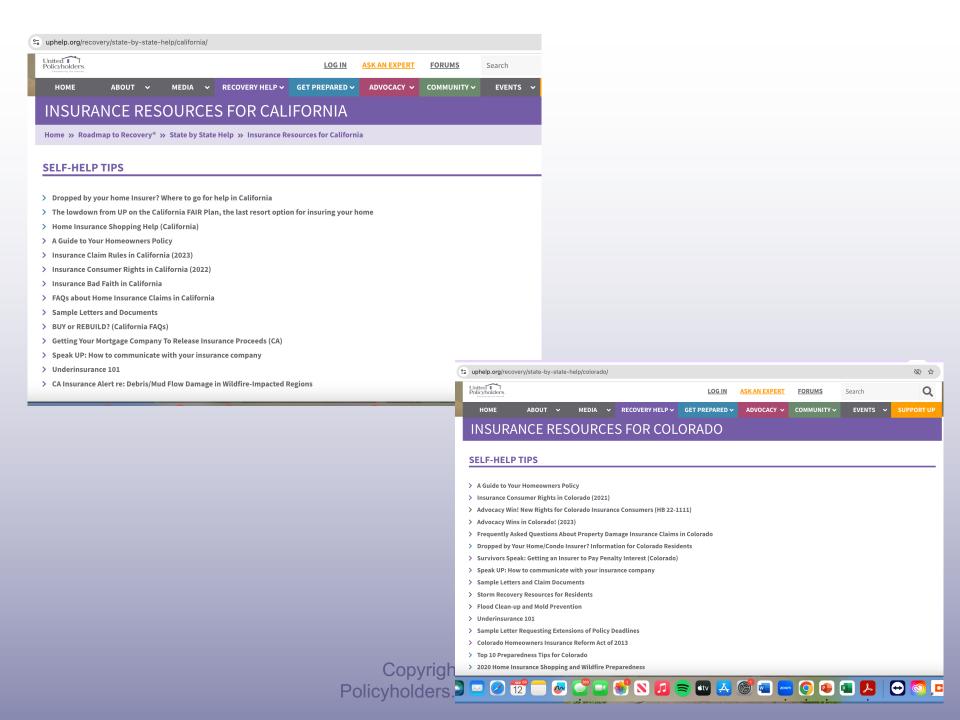
Free online help 24/7

uphelp.org/recovery/disaster-recovery-help

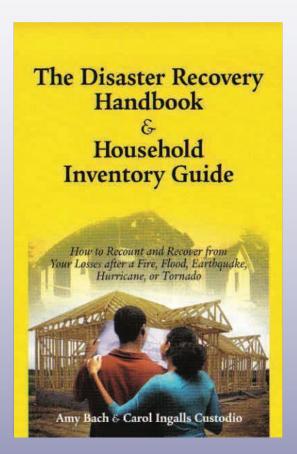
- Step-by-Step Guidance
- One Click Links to Sign UP for Events And Email Notifications
- Sample Letters & Claim Forms <u>www.uphelp.org/samples</u>
- Links to Pro-consumer Professional Help <u>www.uphelp.org/findhelp</u>
- Survivors Speak Tips www.uphelp.org/survivorsspeak
- Upcoming Workshops and Resources www.uphelp.org/events







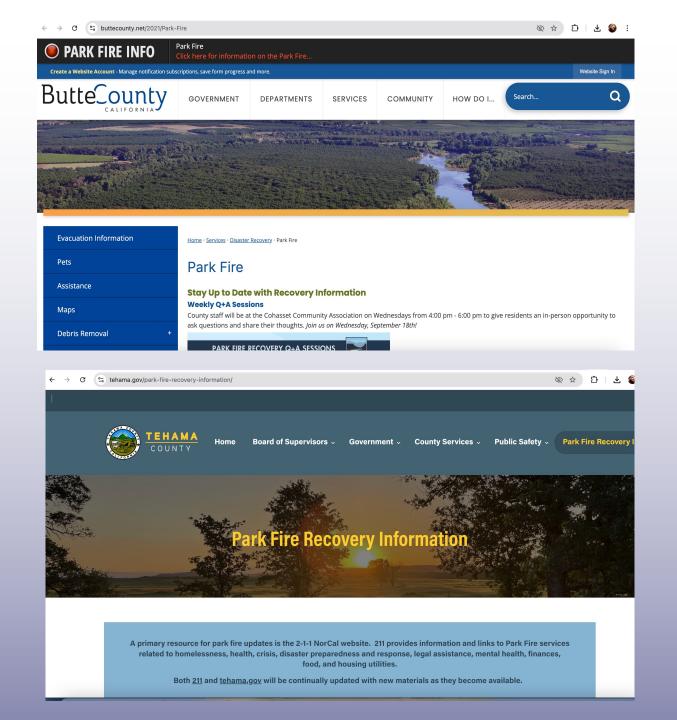
"The Little Yellow Book"

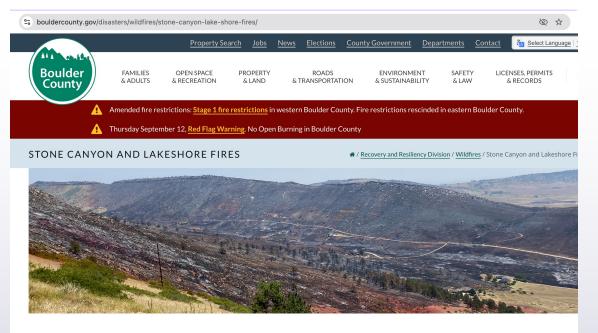


Useful and clearly written tips to help you avoid "reinventing the wheel"

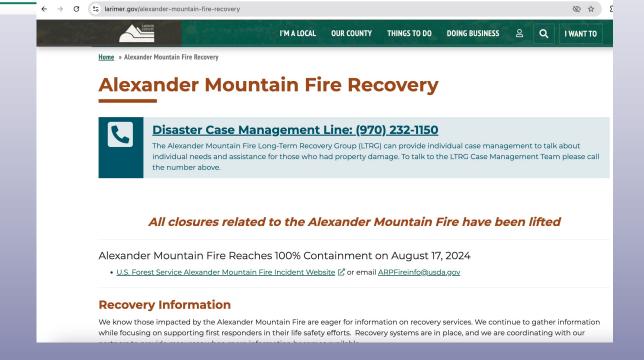
- How to collect insurance benefits in full and on time
- Inventorying and valuing your losses
- Reliable sources of help, things to avoid
- Tried and true strategies for getting through the process

To request your free copy, email info@uphelp.org

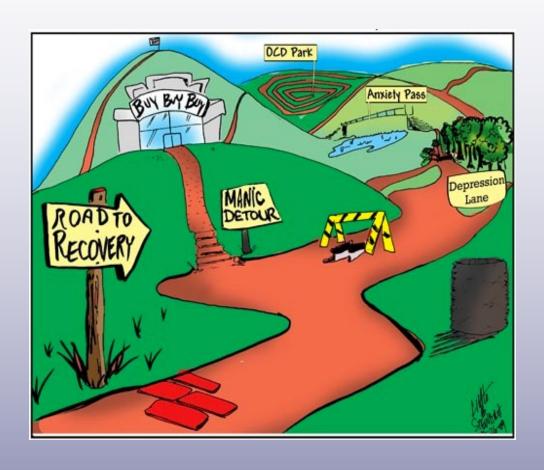








Wildfire recovery is a *process*... take it one day at a time



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Pace yourself, don't rush

- This is hard advice to follow when you're displaced and being bombarded with solicitations, rumors, offers and decisions
- Losing a home is incredibly disorienting. Sleep deprivation and stress impede decision-making
- It takes months for most people to regain their normal memory and critical thinking function.

Insurance is a vehicle to get you back where you were before your loss

- But it won't drive itself
- Be pro-active to restore your assets, collect all available insurance funds, assert your rights, ask for what you need
- No need to reinvent the wheel, help is available

You need a complete and current copy of your home insurance policies

- Request policy in writing, ask for a Certified copy to be sure it's the right one and current
- You need the "Declarations Page" and the entire contract, including ALL:
 - Endorsements
 - Riders
- Make a working copy that you can write notes and questions on

"Buckets" of coverage

- The letters (A, B, C, D) differ by company and usually consists of:
 - COVERAGE A Dwelling
 - COVERAGE B Dwelling Extension
 - COVERAGE C Personal Property
 - COVERAGE D Loss of Use (ALE)

State Farm uses the label "B," not "C" for contents/personal property

Renter's policies are the same, just without Coverage A

Mobile/manufactured homes generally have the same 4 "buckets" of coverage (A, B, C, D)

Give your insurance company a chance to do the right thing, BUT, Don't Be a Pushover



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Speak "UP"

- Keep a Claim Diary
 - Take notes on who you talked to, the number you called, date and time, what was said. Keep all of your paperwork organized and together
- Present your requests clearly and in writing
- Explain what you need, when you need it, and why you are entitled to it
 - "Can you show me where it says that in my policy?"

Ads are ads: Think of Your Insurance Claim as a Business Transaction

The insurance company wants to MINIMIZE \$ it pays out on your claim

You want to MAXIMIZE \$ paid out to you.

A company adjuster may be friendly but they're not your friend – they're a trained negotiator

You're not on a level playing field – get help when you need it!

Should I Expect a "Fight" with my Insurance Company?

- NO. Some claims go smoothly. We hope yours does.
- But when large dollars are at stake, disputes often arise.

Being informed and empowered is the key.

Deep breath



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Annie Barbour

- A voice of experience and empathy
- Living proof that you will get through this
- Years of personal and professional experience with wildfire-impacted households and communities

Getting on the road to recovery



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Rebuilding (2017 Tubbs Fire)



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Foundation





Framing







Starting interior

Nearly there



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Home again!



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Reality check

An insurance claim on a total loss from a wildfire can be a full time job, and/or very hard to manage on your own...

UP helps you be your own best advocate and find the right help if and when needed

Professional help

- Government agencies
- Construction estimators/Contractors
- Indoor Air Quality/Industrial Hygienists
- Public Adjusters (7-15%)
 - Construction cost estimators
 - Restoration/Remediation Specialists
 - Indoor Air Quality/Industrial Hygienists
 - Forensic Experts/testing/labs
- Attorneys (%, hourly, pro bono, specialists)

Deep breath



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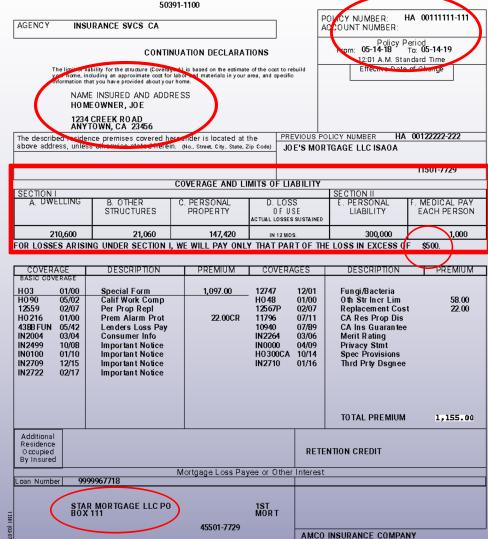
Understanding your policy

AMCO INSURANCE COMPANY

- Declarations page plus policy wording = max available benefits
- Not all declarations pages look the same



- Should set forth:
 - Name of Insured
 - Location of insured property
 - Policy period
 - Major coverages and limits of liability
 - Endorsement/Riders
 - Deductible(s)
 - Lender information
 - Additional insureds



INSURED COPY

HOMEOWNERS POLICY

Authorized Representative

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DIRECT BILL 0000 18081

004743

HI070NBI

Base limits, coverage extensions

Coverage	Limits of Liability	Applicable Deductible(s)
Dwelling Protection - with Building Structure Reimbursement Extended Limits	\$210,000	• \$1,000 All peril
Other Structures Protection	\$21,000	• \$1,000 All peril
Personal Property Protection - Reimbursement Provision	\$157,500	• \$1,000 All peril
Additional Living Expense	Up to 12 months	
Family Liability Protection	\$300,000 each occurrence	
Guest Medical Protection	\$5,000 each person	
▶ Other Coverages Not Purchased:		
 Business Property Protection* Business Pursuits* Cellular Communication System* Electronic Data Processing Equipment* Extended Coverage on Cameras* Extended Coverage on Jewelry, Watches and Furs* 	Equipment* • Fire Department Charges*	 Home Day Care* Incidental Office, Private School Or Studio* Increased Coverage on Money* Increased Coverage on Securities* Increased Silverware Theft Limit* Loss Assessments* Satellite Dish Antennas*

Temporary living expenses: Loss of Use/ALE benefits

- Reimbursement for expenses you incur due to losing the use of your home, including:
 - Rent for comparable housing and rental furniture
 - Extra mileage/gas
 - Laundry costs if your rental doesn't have a W/D
 - See <u>www.uphelp.org/ALE</u> and Sample Letter requesting info about insurance benefits for ALE
- Your mortgage payments are NOT covered.
- Request cash advances, flexibility
- By law in CO and CA, your insurance must cover up to 36 months but there may be a dollar limit
- In CA, insurer must advance 4 mos of ALE benefits

ALE creativity

- Fair Rental Value vs "as incurred"
- 2. 5th wheel
- 3. Tiny home/Manufactured home
- 4. RV
- If you don't ask, you won't get. The worst that can happen is they say no.
- 6. If staying w/friends/relatives see #1

Debris removal

- Photo document or have someone photo document your lot before debris removed
- Understand your max available insurance
- Learn your options (solo vs. coordinated)
- Consider holding debris removal insurance funds in an account for later



County Administration

Andy Pickett, County Administrator Meegan Jessee, Assistant County Administrator

25 County Center Drive, Suite 200 Oroville, California 95965

T: 530.552.3300 F: 530.538.7120

buttecounty.net/administration

Members of the Board Bill Connelly | Peter Durfee | Tami Ritter | Tod Kimmelshue | Doug Teeter

FOR IMMEDIATE RELEASE

September 11, 2024

CONTACT

Kristi Olio Butte County PIO 530.280.6820

BUTTE COUNTY RECEIVES APPROVAL FOR PRIVATE PROPERTY DEBRIS REMOVAL FOR PARK FIRE

BUTTE COUNTY, Calif. — Butte County is pleased to announce we have received formal approval from the Governor's Office of Emergency Services (CalOES) for a Private Property Debris Removal program for properties impacted by the Park Fire. This program will provide debris removal on eligible properties at no out-of-pocket cost to residents.

The County and State will work together to stand up the debris removal program. Information will be shared on the County website as it becomes available.

"We are relieved to have State approval for this much-needed program," said Tod Kimmelshue, Chair of the Butte County Board of Supervisors. "The ability to move forward with a critical step in recovery will make a significant difference to the households impacted by the Park Fire, helping to address survivors' most immediate needs so they may begin the rebuilding process."

Residents are encouraged to stay informed by visiting the Butte County website at bit.ly/parkfirebutte

Extended Coverages

 Many policies sold today include a formula that increases your dwelling (and some other) limits by 25%, 50%, or 100%) if base limits are too low to repair/replace your damaged/destroyed home

Inflation protection features

The flow of insurance funds

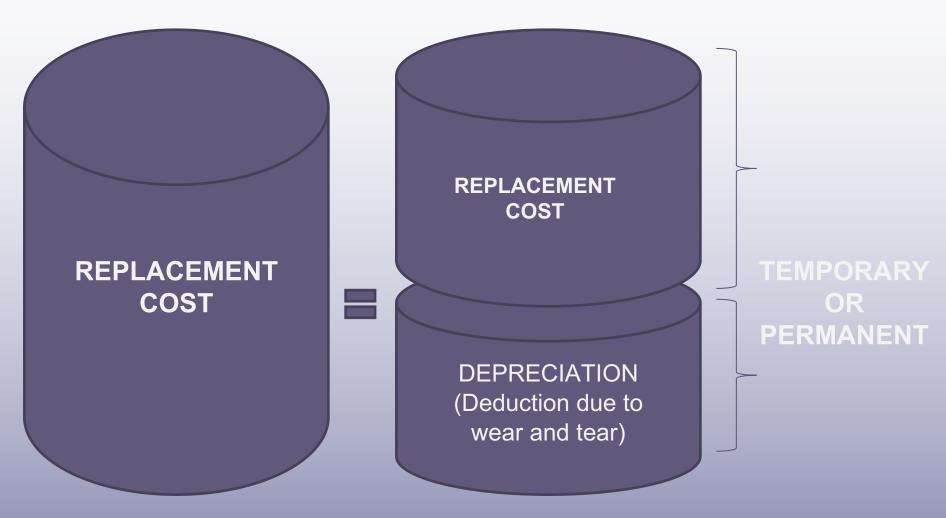
- CA and CO require advance payment of a % of benefits w/out inventory
 - CA is 30% of dwelling max
 - CO is 65% of contents max
- ACV payments when values are set
- RCV payments upon proof of expenditures, replacement, repairs completed
- Negotiated cash-outs (possibly...)

How your insurer will value your dwelling and personal property losses:

- REPLACEMENT VALUE (or "RV") what it will cost for you to replace it now
- ACTUAL CASH VALUE (or "ACV") –
 depreciated to what its value was at the time of
 the loss ("Craigslist" price)

Depreciation/holdbacks = math and proof headaches

Check out "Depreciation Basics" (https://www.uphelp.org/pubs/depreciation-basics)



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Common "hot spots"

Insurance

- Communication delays, adversarial
- Misinformation on policy benefits owed
- Lowball valuations of dwellings, contents, etc
- Excessive depreciation
- Underinsurance (dwelling, ALE, code upgrades)
- Insurer-provided contractors, vendors

Other

- Zoning/Permitting issues (setbacks, building codes)
- Scams, hard sell solicitations, fees that eat up precious insurance benefits

Deep breath



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Valerie Brown

- Coordinated debris removal
- Mortgage forebearance and related decisions
- Disaster Case Managers
- Charitable aid/grants (United Way, Red Cross, etc.)
- Bank loans





Disaster Management

- Monitoring Events Continuously
- Working Closely with CalOES
- Staffing LACs and DRCs
- Working with Insurance CAT Teams
- Providing Assistance Via Consumer Hotline
- Keeping <u>Disaster Resource</u> Webpages Current
- Utilizing <u>Residential Policy Locator</u> Tool
- Offering Mediation as a claim dispute resolution alternative to litigation



Enforcement Branch

- Partner with Local DA and CSLB to conduct Anti-Fraud Work
 - Meet with property owners/renters to provide resources
 - Ensure scam artists and unlicensed public adjusters are not in the area. Public adjusters may not solicit business in a declareddisaster area until 7 calendar days have passed from the end of a loss-producing event such as a fire.
 - Look out for public adjusters that try to charge a fee on payments you received from your insurance company before the public adjuster contract was signed.
- Visited approximately 400 properties, attempted contact with about 100 homes, and spoke to approximately 40+ residents in rural communities that the Park Fire dramatically impacted.



Complaint Process



800-927-4357

www.insurance.ca.gov



Survivor to Survivor...

Register @ www.uphelp.org to stay informed on Roadmap to Recovery webinars and events

- You are not alone...No one else understands your challenges and emotions like another survivor
- Insights, best practices, honesty
- Survivors only



Thank you for your time



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